

Success in Business and Collaboration

by Dr. Oleg Torsunov

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“May everyone be happy.
May everyone be free of infirmity
and be strong and healthy.
May everyone care for the wellbeing of others
and I too want to bring goodness to others.
May no one know any suffering
May no one have any suffering.”
-The Motto of Ayurveda

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I wish everyone happiness!

2012

00:00:02 And so, today we'll talk about how to achieve success in your line of work. For the most part, we'll talk about the management and organisation of your work or creative activity. It's worth knowing that in effect, in order **to achieve success** in these undertakings, you need to, without a doubt, have some sort of a predisposition towards them. On the whole there are criteria when, in which cases a person absolutely should not start engaging in his own business.

When its NOT advisable to start your own business

00:00:47 The first criteria- he's constantly mournful and feels that he's a failure. The second criteria- he feels that the people around him are very guilty, he feels, with great intensity, the guilt of the people around him. As well, he intensely feels that fate is treating him badly. These are the criteria for a person who shouldn't start his own business, that is, he shouldn't do something by himself, but should act under the leadership of someone else.

00:01:26 In all other cases, if this isn't present, that is, if the person doesn't feel that he is a failure in life; as well, if he doesn't feel that someone is offending him, if he doesn't feel that fate is offending him, in all other cases, in principle, he can achieve something in life. But if he can't overcome this psychological state, he shouldn't take on any business, otherwise, nothing will work out.

00:1:58 Aside from this, you need to know that for each type of activity there exist certain regulating principles which you also need to take into account. So, for example, if a person wants to be a manager, he should work off karma from two planets, this means having a good connection with two planets – the Sun and Mars, as a minimum. If he wants to be an exceptional manager, then he should also have a good connection, as a minimum, with Jupiter and Mercury.

00:02:33 The Sun stands for fulfillment of your duties. If a person wants to have respect from those around him, this signifies power (respect stands for power). That is, people just look at him and they already relate to him with respect. See, you can up and point to this example, two people go someplace, to some organisation, some enterprise. One of them goes in and it's as if everyone freezes, they start to sense his influence, respect, they experience some sort of respect towards him. They experience some sort of feeling that he's not an ordinary person. Another person walks in – he's not noticed. For example, I walk in- I'm not noticed. (Laughs) This signifies a weak Sun.

00:03:25 A weak Sun signifies that in a past life the person fulfilled his duties badly and therefore he's not capable of drawing attention towards himself. There are people who have such a strong Sun, that it's impossible to say "No" to them and it's impossible not to listen to them if they tell you something. This doesn't mean that they are very demonic or are putting pressure on you, you just feel like respecting them. This signifies a strong Sun in their horoscope. A strong Sun is achieved by only one means – you should always, in all occasions in life, fulfill your duties towards people. You should also never lie to people, you should never not fulfill what they expect. *Fulfilling your duties means fulfilling expectations.*

00:04:23 For example, what does a wife expect from a husband? That he cares for her, gives her subsistence for life, cares for her children, is strict with them, is principled in all matters, is bold,

decisive in the overcoming of hardships, that he engages in self-realization seriously and knows what the meaning of life is, so that he can be followed forward. But if a person doesn't fulfill his duties, a man before his wife, then he can't count on becoming successful in business, in his line of work. Because in effect, family karma is the most difficult and the most harsh.

00:05:03 But if a person doesn't fulfill his duties at home, then his business can, in effect, be compared to a small dinghy in a big ocean. Do you see what I mean? He will be rocked a great deal by any storm. He can float, of course, his dinghy can be full of gold, he can believe that he's really successful, that he earned a lot of money. However, a small storm and his dinghy capsizes.

00:05:34 Why does this happen? Because our status can only be stable when we have a stable position in relation to our most difficult karma. The most difficult karma is put to test in family relationships. Therefore, if a person doesn't have a stable family, then this means that managers shouldn't count on him being a good assistant, for example, in management. The first thing you need to ask someone who is putting himself forward as a candidate for management, is what is his relationship with his wife. If his relationship is difficult, that means that he can't be a decent manager, because he has a weak Sun. That's it. Very simple criteria, but not the only one.

00:06:22 And so, in order to achieve **success in business**, you need to first, not start a business, but work out your relationship with your wife. If the person can't do this, its better for him not to take on a business, because he won't be able to hold it up, his boat's very small. He has a small boat.

00:06:39 When can you see that a person has a large boat? First, he works out his relationships in the family, he has good and strong relations in the family, his wife respects him, then his loved ones begin to respect him, friends, and then everyone else begins to respect him. Namely this signifies that he's sailing on a big ship. You can hold on to such a person, you can confide in him and everything will be fine, going along with this person in life, moving forward.

00:07:07 If all of these criteria aren't there, then there's a very small likelihood that the person will achieve something. Why? Because, in and of itself the Sun signifies respect. If the wife doesn't respect the person, that means, there's deep family karma that hasn't been worked off.

00:07:26 And that's not even getting into karma from business relationships. They are on a lower level. That is, the deepest layer is karma from family life, the next layer is karma from business relationships, the next layer is karma from chance relationships in life (you met, you said hi)- karma from business here and now. As such, the deepest layer is family karma. If its not worked out, that means that the boat has no bottom, the bottom's been cut off, it has a flat bottom. It can quickly capsize, its unreliable on the waves. You need to take that into account.

00:08:14 We've been talking now about the most difficult things because, in general, what is knowledge of business founded on in the Western system? Its founded on some machinations. You need to tell someone this, you need to look at someone like that, you need to say this to someone, you need to choose your relationships according to your temperament, you need to be able to consider and calculate, you need to be able to plan your day. Go to any study of what business is and they'll tell you about this. The best ones will tell you that you need to cultivate

good character traits within yourself. This is the greatest achievement that there is right now. Dale Carnegie. That's the greatest achievement.

00:09:05 However, the first thing that you need to take into account – is whether there's a weight on your neck or not. Because all of this is possible only if there's no weight on your neck. If the karma is very heavy and there's a weight on the person's neck, the person can't do business, regardless of whether he smiles or not. No one will pay any attention to him regardless. If he has difficult family karma, it'll be hard for him to do anything in life. Or, he will do business, but his position will constantly be unstable, he will constantly be in a storm.

00:09:38 Of course, if the person has the nature to do business, he will do it, even if he has bad family relationships, however, he shouldn't count on any **big success**. He shouldn't think, why am I a failure? Because things were meant to be this way, as per fate, his karma is very heavy, and it's hard to carry the weight by yourself, because he has little strength, someone else finds it easy because he has a lot of strength. You need to know that this is the foundation.

The influence of planets on success in business

00:10:05 As well, you should know that Mars is also of no little importance in management. If the Sun denotes power (power is when people comply of their own accord, they don't need to be forced). A strong Sun signifies that everyone complies of their own accord. In terms of Mars, it stands for the ability to make people comply with you. In this case, people may not conform, however, how does a person with a strong Mars act? He can walk over and immediately, people want to comply with him. He can say two words, moreover, he's never rude. A person with a strong Mars looks very decisive and therefore, you feel like complying with him.

00:10:49 A person with a high quality Mars, a very tender Mars, looks very indecisive, but he can say a few words and then you feel like complying with him. Just purely from enthusiasm. If a person has a benevolent Mars, then he can explain everything and a desire arises to follow him.

00:11:13 If a person has a strong Mars, he doesn't even need to explain. A strong Mars, but not a bad Mars, a good, strong one- then he can just come over, look at you and you yourself will say: "Can I do this, like this?" (laughter). Right away, there's enthusiasm to listen to him. As such, this already points to past karma. However, this doesn't mean that a person can't earn himself this good karma. In order to have good karma from Mars, you need to know that a strong Mars arises as a result of performing ascetic practices.

00:11:48 A person who doesn't perform ascetic practices... what is the very first ascetic practice? (Pause)- the daily regimen. What's the second ascetic practice? (turns to the hall). After the daily regimen, what ascetic practice? – (from the hall) Charity. – Charity- that's already not an ascetic practice. There's ascetic practices, there's charity, there's sacrifice. And so, the first ascetic practice is the daily regimen. The second ascetic practice is control of emotions.

A person can observe the daily regimen but not control his emotions; he won't be able to have a good Mars. Control of emotions signifies forming correct relationships, once again, with your wife and with your kids, as well as with yourself, with other people, and most importantly, in the

control of emotions, is attempts to maintain a balance, never coming out of equilibrium. Not getting angry, not getting excessively joyful over new possessions, never getting angry with failure, never getting too joyful over new possessions, maintaining calmness of mind at all occasions in life.

Control of emotions

00:13:06 In order to control emotions, the very first rule is control of the tongue. Control of the tongue stands for two things. The first thing is eating on time and correctly. Control of the tongue (you already said this was diet) This is one of the branches of self-control- an ascetic practice in benevolence. The second thing is not to talk frivolously. That is, before, it was believed that silence is the best means for controlling the tongue. However, a person should be active by nature, he shouldn't be silent. A person should talk but what should he talk about? He should talk about self-realization. He should talk to the point, about what can greatly help other people. And he should never speak frivolously.

Empty words

00:13:58 Jokes aren't empty words because they give people another kind of inspiration, they somehow remove, they diffuse the situation. *Empty words are gossip, excessive and lengthy discussion of business matters that don't require such excessive discussion. These are empty words. And as well, talking about politics or about business as a whole. Talking about it for a long time signifies empty words.* A person who engages in frivolous talk, through his mouth, decreases the vital energy in his rational mind. As a result of this, his ability to influence people decreases greatly.

00:14:45 However, this doesn't mean that if a person talks a lot, that his ability to influence people decreases. It all depends on the kind of talk. It can be compared to, for example, you're pouring from the faucet into a pan – do you get more water out of that or less? – More, you're pouring for yourself into the pan. Right? But if you're just pouring water out of the faucet? Then its not just your water that's not increasing, there's less of it for everyone. We don't take that into account in our lives. We just pour and that's it. (laughter). But nevertheless, there becomes less of it for everyone. The exact same thing applies to chatter. It seems as if nothing has decreased, however, from a large amount we...-when you open up the faucet a bit, imperceptibly, how much pours out, right? – A large amount.

00:15:38 And for each day, we have a certain dose of psychic energy. If we talked it off in vain, we didn't put it into any container (containers stand for other people), if we gave energy to other people, then that means that it still there – there's a connection with these people, it supports them, gives them inspiration. If the energy just went out for nothing- that means that you just didn't need it. This sort of person who just chatters, but at the same time, for nothing, simply gives up his vital energy, because most of a person's vital energy is given out through sound: the most important energy- the energy of reason. As a result, the person loses the inspiration to engage in his line of work, his labour. And he thinks, why don't I have enough energy?

00:16:22 Why do you think, watching tv shows where they talk about chatter, they talk about all kinds of gossip, politics, what exploded where, who was knifed where, is that frivolous talk or not? (turns to the hall). Yes, the person's listening, but he, nevertheless, it's as if he's interacting with the tv, and he gives up his vital energy, moreover, for nothing. Now, tell me, if you found out that there, in Zimbabwe somewhere, they ate a horse, would things get better or worse for you? Savages ate a horse alive in Zimbabwe – (from the hall). You feel bad for the horse. You feel bad for the horse. You see? Your psychic state changes. Without that, there wouldn't have been anything. There wouldn't have been any problems – now you feel bad for the horse (laughter in the hall). Do you see what I mean? You wouldn't have seen the horse they ate in Zimbabwe in a hundred years. We're far from that place. However, people...it seems to them that they should take part in everything with their brains. Brains are so small, but it seems as if they should engulf the entire country. This is called – every gopher is an agronomist in his own field (it's this proverb).

00:17:39 Our field is our whole country. A gopher is really small. The field is its entire country. This signifies foolishness. Because psychic energy is being lost for nothing. Do you see what I mean or not? It's called activity in passion- showing how great you are, giving your opinion regarding the politics of George Bush (psychic energy is lost from this), arguing with another point of view for two hours in a row about his politics. And then there's no energy left to engage in your line of work, that line of work that life is intended for. We have two things that life was intended for. There's absolutely nothing left for the second thing. The first thing is that you need to **achieve success** in this life, in these matters, and the second – you need to purify your rational mind of filth, of pollution.

About the meaning of life

00:18:34 You need to engage in self-realization. There's no time and energy at all for self-realization because a person gives up all of his energy to chatter. He lacks the energy for understanding why he's alive, the meaning of life- to figure out the meaning of his life. It seems to him that the meaning of life is to work. An animal works in order to feed itself. We're not animals, right? What do animals labour for? Just for a piece of bread.

00:19:01 Many of you say that the meaning of life is in labour. However, we just work in order to support ourselves. Therefore, the meaning of life isn't in labour, the meaning of life is in self-realization, in understanding the greater goal of the meaning of life, in order to understand that there is a higher happiness, that you can live more happily, that is, the meaning of life is in increasing your rationality.

00:19:23 Many people don't understand this at all. I see that right now many of you are looking at me wide eyed. Labour is only intended as a means of supporting yourself. Why do we support ourselves? We are rational living beings. We support ourselves in order to increase our rationality. Therefore, you should know that some people need to work a lot and they have very few opportunities in life, others, having good character traits, can not even work at all. They can just show up. And they're paid money for it. Why? Because they have good character traits, they're needed by everyone. Do you see what I mean?

00:20:04 In Vedic culture, there were these wise men, saintly wise men (right now there are very few such people), but in Vedic culture, they existed. If such a wise man just enters a city, then right away, the climate will start to normalize; rain will fall on time and so forth. This is referred to in the Vedas, that this is possible. Because Higher Powers give their blessings to the place right away, he purifies all the karma of the entire city.

A good manager

00:20:26 In the exact same way, **a good leader** is able to make an entire, immense workforce happy. He can overpower all of their bad karma and make them happy. Regardless of whether or not they deserved it. In the exact same way, a good leader can make an entire country happy even, regardless of whether or not the people of that country deserved to live that well.

00:20:50 One good person is enough to bring happiness to many. Which is why Lev Tolstoy said: to increase happiness on earth, *a person should change his own personal character traits, and not attempt to force someone with violence to change his. If each person starts to change, then at least one person will be capable of becoming a leader.* When he becomes a leader, everyone around will prosper. All that's needed is one person for hundreds of people to prosper.

[00:21:27](#) Достаточно было одного Ленина, чтобы на уши поднять полмира. Одного. Двух Ленинов не надо было, одного достаточно. И достаточно одного Гитлера было, чтобы завязать огромную войну. Но последнее время у нас только отрицательные примеры. У нас мало положительных примеров, **хороших руководителей**. Почему? Потому, что идет деградация.

00:21:27 One Lenin was enough to raise alarm for half the world. One. Two Lenins weren't necessary, one was enough. And one Hitler was enough in order to start an enormous war. But over the last while we've only have negative examples. We've had few positive examples, good leaders. Why? Because there's a degeneration.

00:21:50 However, in Vedic culture there were leaders who were capable of ruling over the entire world. King Parikshat, five thousand years ago, ruled the entire world, the entire earth. Its described in the Vedas that during the time of his reign, there weren't any unhappy people, all illnesses were immediately arrested, there were no hungry, there were no beggars. They just weren't anywhere, throughout the entire world. Because he was such a virtuous person, he never lied to anyone, he never refused to fulfill his duties. If a beggar came up to him in the palace, he did everything so that he would receive full satisfaction. Even the poorest person.

00:22:34 There wasn't any corruption during his rule and there weren't any cataclysms. Can you imagine what kind of King this was? Such power, such a force of saintliness. His Father, the brother of his Father, King Yudishthira, also ruled over the entire world. And he was so saintly that he didn't graze the earth, he walked on air. Can you imagine? Its very hard to imagine. He already worked off his earthly karma, the laws of the earth didn't affect him, he simply walked on air...he shone, he was all lighted up. Its very hard for us to understand. It seems to us that these are all fairy tales.

00:23:16 However, there have been such saints in our time as well. Saints stand for light. We know that Sergey Radonezhskiy radiated light. Serafim Sarovskiy, a few monks of the Optinskiy desert or at the Pechorskiy Monastery, they also radiated light, they were also saints. We don't believe in all of this, it seems to us that it's silly.

00:23:36 It turns out that that it's enough to just work on yourself and everything at work will be fine. The majority of people think that everything depends on whether I know the law, how I can manoeuvre my way out of things, how I can impact a situation. But how can a person impact a situation if he doesn't have the strength to make an impact?

00:24:00 Now look, for example, you have a battle going on, you've picked a good, strategic position. That's it. Now he's the opponent. You come up to him from behind. That's it. You can totally rout him. But you don't even have a gun to shoot with. How can you defeat him? It might seem as if I gave you a funny example. But you know, people do act this way. They study strategy. They study how you need to act, you need to go here, say this, you need to do that, you need to put this there, but there's no power. Power also stands for success.

Where to derive the power to take action and achieve success?

00:24:37 If you have a bad connection with Mars, what kind of success could there be? A person comes up to you – he needs to say one word, they need to sign one document for him and everything is resolved. But they don't sign it. Why? Because he doesn't have the power to influence these people. Because Mars has a malefic influence on him. He can't, he doesn't have...he attempts to do something with the help of words, clothing, outside appearance, documents, papers, this and that, but it doesn't work, do you see what I mean?

00:25:05 Because its all blotting paper, outside stuff. Like glasses on a monkey. Its wearing glasses, but it doesn't get smarter, do you see what I mean? As such, a person who puts on a lot of really cool clothing, doesn't get better. He simply looks like a monkey in glasses. You need to have good character traits in order to truly be of weight in society.

00:25:31 And so, Mars. A strong Mars signifies ascetic practices. Each person should observe a daily regimen. However, many managers think that the more work you do, the more results. *You need to not do more work, but do work of better quality.* For example, in India, there was this saint – Bhaktivinod Thakkur – he was the chief regional prosecutor (he was a saintly person and the chief regional prosecutor). Do you know how much time he devoted to his work, how much he worked with people? He only worked for three hours. Do you know how many cases he reviewed in those three hours? Cases that no one could solve. Do you know how many cases he reviewed? From 50 to 80. Now, do you know how many cases were disputed after his review? Do you know how many times his cases were disputed, when people said that he made the wrong decision? Not once. Not once. Do you see what I mean?

00:26:37 He only devoted three hours a day to his work. Why? Because it was a person with very elevated character traits. It was enough for him to look at people, at the case, and he already

knew, right away, what was what. He didn't need to think for long, he saw right through everyone. This signifies character traits and nothing more.

00:26:57 As such, a person should cultivate character traits, then the time required for work will be reduced. In effect, a manager shouldn't do anything, he should simply be present. He should be loved by all, everyone should want to do everything for him themselves and he should only come along in some critical situations, say two words and everything's resolved. That's it. That's a manager. How to be like that? For this, you need to not sit around constantly and do nothing, read the paper, for this you need to constantly work on yourself. For this, you need to engage in self-realization, engage in spiritual practice, develop good character traits, care for your subordinates and so forth.

00:27:38 And so, the force of Mars signifies ascetism. *A person shouldn't work till late, his force of Mars will decrease.* He shouldn't get up late from bed, his force of Mars will decrease. He shouldn't eat grain based foods at the wrong time. He should do everything on time. Then the force of Mars will increase, he'll become the sort of person that's very stable in life. Ascetic practices bear their fruit. He'll become very strong. If a person thinks: today I'll work a bit more, there'll be good results tomorrow. There won't be any good results. We can move something forward on paper, but these papers need to be introduced. And there won't be any force for introductions because Mars *weakens from a person going to bed late.* This is very important to know. There are few of us that understand such things.

00:28:23 Next, the next very important point is a good quality Mars. This is also very important. A good quality Mars stands for "winning without a fight". Winning without a fight. Going somewhere and having everyone love you right away. How to achieve quality of Mars? The force of Mars also stands for leaders. The force of Mars stands for cultivating pleasant words within yourself, the ability to speak with a pleasant voice. A person with a filthy heart, a sinful person isn't capable of speaking with a pleasant voice. Unpleasantness and enmity in your voice denote sin. A person can speak with a sugary voice but that doesn't mean that its pleasant. He can speak with a malicious voice, with a bootlicking voice but that doesn't mean...

00:29:06 A pleasant voice means that he brings joy. Joy always exists in the heart. When a voice comes from the heart and its pure, then joy will arise in those that listen to it. This is what is meant by a sinless voice. There is this term, durukti, or evil speech. Evil speech is filth in your voice. A person who has durukti can never inspire anyone in his life. And his only means of managing will be through fear. He clamps down on people with financial laws, he clamps down on them with some kind of gossip or something else, he puts pressure on them, and so forth. And as such, he can keep the workforce around him in check. In the exact same way as a nuclear bomb, its found in a small place, in its shell, only up till the point when someone presses the button. In the exact same way as the button of fate is pressed for a nuclear bomb, the button of fate is pressed in the head of the manager who holds his entire enterprise in a state of tension, and doesn't give anyone the opportunity to be happy and just frightens and stresses everyone, and so forth.

Two forces capable of keeping people around us- kindness and simplicity

00:30:14 Sooner or later everything will come to ruin. Its unavoidable. The time will come and everything will fall apart and he'll be left with nothing. Why? Because he didn't keep everything together with the right force. There are two kinds of forces that can keep people around us. The first force is called kindness. Kindness doesn't signify being a sycophant, a person of weak character, allowing everyone to do nonsense. Kindness signifies a resonance with the heart of another person, understanding of both his good and bad traits. Kindness also signifies positivism. A person who has a good nature, has a sensitive heart with regards to the good character traits of another person and also has the ability to not notice his bad sides.

00:31:04 However, a manager should notice the bad aspects of another person, but, even if he doesn't see any good sides, he also shouldn't make any comments. Why? Because his comments will evoke a protest. First you need to see the good in a person, get the person on your side, and then point to his faults. This indicating of his faults doesn't provoke any sort of aggression. It provokes some sort of feeling that I'm not right, repentance, but there won't be aggression. Do you see what I mean? This ability to be kind signifies purification of the heart. A person can purify his heart only by wishing everyone happiness and prayer. There are no other means of purifying the heart.

00:31:47 By just meditating on something, you can develop your attention span, concentration, serenity, peace of mind, but there won't be any purification of your heart. Purification of your heart signifies burning off sin. Burning of sin can only be done with the help of contact with God (prayer signifies contact with God, a connection with God). And the second option is contact with positive character traits in people (meaning "I wish everyone happiness"). There are no other means of purifying your heart of filth.

00:32:18 As such, the speech of such a person won't improve if he uses some mechanical methods, techniques for polishing his speech. So, for example, singers' voices are doctored. They try to.... (sing)...sing any old how, but the vibration still comes out with filth. That is, the voice contacts the subtle body at various centres. Regardless of the pitch at which the voice sounds, nevertheless, resonance with this voice won't evoke happiness. It could be polished very well, but it will be empty. In the exact same way as an empty pot, do you see what I mean? It has a very melodious sound, but there's no sense in it. (laughter). An empty pot, without sour cream, won't put more in your tummy. When a pot with sour cream sounds, its clear that there's something of use in there (laughter).

00:33:20 But an empty pot is useless. In the exact same way, a person with a melodious voice – a manager can stage his voice somewhat, he can say (speaking in a lowered voice) – Yes, dear comrades...and so forth...but there's no sense in it. Why? Because there's no heart, there's no love, there's no resonance with the hearts of people.

00:33:44 And so, the quality of Mars stands for kindness. The second quality characteristic of Mars is simplicity. The first is kindness, the second is simplicity. Lenin was able to win over the

whole world with the help of simplicity. Simplicity is a force that immediately predisposes people towards you. A simple person can become a great leader. But if he behaves simply (simplicity is a force, kindness is a force)...its useless for people who don't understand these matters to do anything. They think that power is just money. You can buy everyone for money. Yes, you can attach a person to yourself for money, however, each manager should know that there will be a period in his life when he won't have any money at all. There's a period for each person when he falls into debt, and its as if a black hole enters his life, due to the force of karma. He himself doesn't notice how he gets into the situation.

00:34:48 And in this situation, **a good manager** (no one even notices that he's in debt)...and for him, this period passes completely unnoticed by everyone. Why? Why? Only for one reason. Because he doesn't hold onto everyone around with money, people hang onto him He doesn't have any money, but no big deal. Tomorrow, there will be money, everything's fine. The time will come and he will have the means for life. However, a person who holds onto everyone with money, when he has a pit of debt, he ends up with bad fate. Everything is opa!- there's no longer anything to hold onto. Everyone just up and vanishes, there's no one around. This stands for stupidity. As such, simplicity stands for a force that provides people with the ability to trust.

00:35:36 Simplicity is linked to two character traits. The first character trait is faith in what you're doing. You can believe in what you're doing but if what you're doing doesn't bring anyone happiness, except yourself, (even if you strongly believe in your work), then nevertheless, everyone will shy away from you. The more you believe that...for example, a murderer really believes that he can kill someone right now. Tell me, who will be happy from this? He comes up to a person (he really believes that he can kill the person), right away, the person runs away from him as far as possible (laughter) and that's it. He knows that he really can kill him.

00:36:15 In the exact same way, a manager who just wants to rake money in, he doesn't have any other occupation, greed has overpowered him, overridden his whole brain, people can see this, they feel that you can't get anything out of being near this person, even if he's very simple. He'll say: "Great, come see me, I want to earn money off you", He can be very simple, open, frank with everyone, but there's no sense in this simplicity. Simplicity should truly be founded on real faith that can bring everyone happiness.

00:36:46 When a person acts in the name of a holy law, it doesn't matter if he's doing business, he should set himself some higher goal other than earning money. Otherwise, he's no different from an animal. An animal also wants to eat and gather means of subsistence around itself. A person should set some higher goal- he should somehow help society, he should ennoble the lives of the people around him with his presence.

00:37:11 Money brings power, it gives you the ability to do all of this, therefore, a person shouldn't only set the goal of earning money. It turns out that there's a secret – if a person sets the goal of earning money, he becomes impoverished. If a person sets the goal of helping someone (he has a more elevated goal), then money will go into his pocket in and of itself, because with this goal, he just purifies his existence.

00:37:36 And so, simplicity means: first – it's a very elevated goal that attracts people. Lenin truly believed that he would bring everyone happiness (he was wrong of course, his faith wasn't founded on anything, he just grabbed it from outer space, from some ideas of his). The Vedas say that you need to base your faith on what has been proven over the lives of thousands of people, and not on whatever comes into your head. But nevertheless, there was pure faith in what could bring happiness, and people followed.

00:38:07 In the exact same way, aside from faith, simplicity should also comprise humility. A person should consider himself worse than other people. Humility doesn't mean that I make myself look humble, I fold my hands like this (demonstrates), smile at everyone with a artful smile. This isn't humility. Humility means that I sincerely believe that I'm not that good a person, I have a lot of bad character traits. However, this doesn't give me the grounds to not act.

00:38:39 A person can have bad character traits, but he should act nevertheless. He should fulfill his duty. Simplicity signifies faith in your mission and humility. And so, Mars has two forces – simplicity and kindness give you the ability to make Mars strong and of good quality. Ascetism increases the force of Mars. When a person becomes strong in Mars, he has all of these three character traits (ascetism, simplicity, kindness and humility). In this case, **he achieves success in his life**. At least, he's able...Mars signifies will, willpower.

00:39:23 What is willpower? It means that I can cope with my fate. A person who doesn't live an ascetic life isn't simple. He is constantly conniving, lying, wheeling and dealing, betraying everyone. He doesn't have kindness, he doesn't care about anyone around him, he only needs money. He doesn't have humility, he considers himself better than everyone else – what can he count on in life?

00:39:46 Mars stands for the ability to overcome your bad fate. Mars stands for a force, a force of will that overcomes, that burns off bad karma. A person with a strong and pure Mars is capable of ridding himself of all of the problems he has in life, he's capable of overcoming everything. How does he overcome everything? He has power, weapons. His weapons are his inner character traits.

00:40:09 And how is everything else done? The same way. How to do everything, how to overcome all of this in business, with the help of which words, which machinations, what paper to sign- you can cover all of this in regular courses on business. I won't talk about it, its just primitive to talk about it right now. I'm talking about what hampers even those who know everything. They are hampered by the fact that they don't have these character traits, there's no power to do all of this. They look at a person, talk to him, but he doesn't get inspired. And, if he does get inspired, then only for big money. Do you see what I mean? And that means that you need to pay everyone a whole lot, but there's very little sense in that – and as a result, there's no business. Do you see what I mean? In this lies the problem.

Business is friendship

00:40:54 Many of you will now say: *“but without any money at all, even with good character traits, nothing will work out.”* – but you aren't right. Always, throughout all time, according to

Vedic culture, business was built on friendly relations. Genuine business stands for friendship. Only with a friend can you do such things, financial operations that truly... How can you entrust your massive amounts of money to someone you don't even know, all the more so if you don't like him? How can you entrust massive amounts of money? At any moment he could "topple" you, wipe you off the face of the earth, cheat you.

00:41:34 You know, no one can guarantee against the laws changing in one second, and his money ending up in a fraudulent, dangerous situation. Its impossible to foresee. If a dangerous situation comes into play, who can you count on? Only on a friend. And who has friends? Only a person who has good character traits. Everyone else won't have friends. Such a person knows whom and whom not to have relations with.

00:42:01 I knew this one person, the director of a bank, that is, he is one now as well, we no longer keep in close contact. When he was being treated by me with his family, he told me the **secret of his success in business**. He told me: "You know how I close my deals?" I, - he said, when a person tells me on the phone about his business proposal, he said - I sniff out his voice. If it smells disgusting, it smells bad, I don't have anything to do with him. (laughter). That's a very honest person.

00:42:45 Honesty stands for the ability to see the character traits of other people. Its already something else, its Jupiter. But, nevertheless, discrimination is very important in dealmaking, in relationships. When can a person be discriminating? When he himself is a very good person, do you see what I mean? A dirty puddle can't become discriminating, the moon won't reflect in it. In order to see a pure moon, an absolutely pure one, with smooth contours, in order to do that, you need to have a clean puddle. Maybe you're not a puddle, maybe you're an entire reservoir (laughter). But even a reservoir, if its murky and dirty, then nothing will be reflected in it. Do you see what I mean? To reflect signifies an ability to see the character traits of another person.

00:43:29 More often than not, all that's reflected in a liar is that he himself has some sort of dirt on his shoulders, he sees this dirt in all of the people around him. "When someone has something that hurts, that's all he talks about." He only sees the bad. How can he form good relationships with people in whom he sees only negative? And he doesn't notice good people at all. If he does notice them, he once again, sees only the bad in them. How can he form good relationships? Where can such a person have friendship? How can he not falter? How can he act so that he isn't cheated?

00:44:02 You know, if a person wants to cheat and is very experienced at it (especially if we're talking about large sums of money), there's nothing you can do about it, he's going to cheat you. You know you understand, you can bend the law just about anywhere. You can "twist" it in such a way that it'll be impossible to do anything about it, the money will just float away.

00:44:20 People have worked out machinations (financial), very complicated multi-step situations when you enter into an agreement and don't know what will happen next. Then, after a few steps it turns out that there's a mistake here. How to avoid it? There's only one way: you need to be an honest person in order to see a way out in front of you. Just a really honest person

can see it, but its impossible for a liar to see it. Its just impossible, do you understand that or not? Its very important to understand.

00:45:22 He should know where he should always tell the truth, where he can keep silent (in which situation) or where he should stay silent. For example, a doctor shouldn't always say that a person is sick with a very severe illness, that in a few days he'll die. He shouldn't always talk about it. If he can't help the person right now, get rid of the illness, he shouldn't refer to the existence of the illness. This doesn't stand for deceit. Deceit stands for saying that you're healthy. He simply doesn't say everything to the end. He says: "I can't exactly tell right now what you're ill with." He admits it. Do you see what I mean? That is, a person can keep silent in such a situation. This signifies honesty.

00:46:04 Honesty signifies that a person doesn't lie when you need to speak the truth. And, with regards to business, he won't show everyone his hand, he can sometimes keep silent. This doesn't mean that he's a cheat. He doesn't want to cheat anyone, he simply knows that here you need to say this, and there you need to say that. Since he knows all of this, he doesn't have any problems. He has a pure, honest heart. But, if a person doesn't know the laws, how to live correctly, then he needs to lie, nothing can be done about it. Do you see what I mean? Therefore, you need to study how to live properly, its very important.

00:46:47 And so, the main principle for the ability to gain means of subsistence for life, because it seems to many people that without primary, initial capital, its impossible to organise your business – that's utopia. Utopia. People believe that without initial capital, there won't be any business – that's utopia. Why? Because in reality, if a person possesses good character traits, he is capable, and naturally, he has a lot of friends. Naturally, friends are those who can help out. Therefore these friends simply go and help him. They give him finances.

00:47:38 Now many of you will say right now: "And who, beg your pardon, what do you mean by they will give you finances?" Now let's have a little experiment. Not all of us have friends, however, some of you know people whom you could give, for example, some amount (a large enough) amount of money, confident in the fact that this person will never cheat me. Raise your hands, who knows such people? Well, there you go, at least 50 people raised their hands. That means that you can already do business if you have such friends (laughter). I was secretly testing you with this (laughing). On how qualified you are to sit through or not sit through this lecture.

00:48:21 If there are such friends that you can trust, that means that you can increase, develop your abilities in business. If you don't have such friends, that means that you don't have good character traits, do you see what I mean? You need to develop good character traits within yourself, that give you the ability to open up your own business. Capital in and of itself, without friends, doesn't work, because it can fly away at any second.

00:48:47 Obstacles will rise up for a person on the path of *business, which completely take away all of his means for subsistence in life*, do you see what I mean? Money in and of itself is empty space. You need good relationships. As people say, connections. Connections aren't what you think. Connections signify friendship. A true connection stands for friendship. And its for this reason that you need friendly relationships.

00:49:13 The next thing you need to know. Mercury is the ability to explain, think logically. The ability to have a strong Mercury, a strong connection to Mercury means goodwill, good logic, leading people **to success**. Logic signifies a force that leads a person **to success**. Logic stands for a vision of the chain of events that leads a person to success. It is namely the vision of this chain of events that leads another person to success, that gives him the opportunity to have a good relationship from the standpoint of Mercury, or a connection, as you might say. Connections mean that people trust you, because you know how a situation will turn out.

The Influence of Mercury on success in business. Goodwill and compassion

00:50:02 And so, where does the force of Mercury arise from, the ability to reason correctly? It arises from only one source: if a person always directs his inner strength towards making the lives of other people happier, then his line of reasoning will never bring damaging effects, because it will always be founded on the force of happiness.

00:50:32 A person who is able, in effect, to channel all of his inner energy towards everyone being happy around him, attains harmony in inter-relationships. Not relationships, but inter-relationships, the exchange of relations between people. A clear sign of such a person is the fact that he doesn't have any dysfunctions of his internal organs, he has nothing that's short circuited, the heart's on circuit, the kidneys are on circuit, the liver's on circuit. When something gets short circuited, that signifies a dysfunction, that signifies a malefic Mercury.

00:51:01 Where does a malefic Mercury arise from? The person can't set up the connections around him properly, relationships with people around him. That means that within his organism, connections will also not be set up properly. The mind controls everything. The subtle body of the mind controls our external relationships as well as the internal ones within our organism. Therefore, if a person doesn't have any internal connections, something's blocked up, he won't be able to have good relationships with other people. Connections signify logic.

00:51:34 What character traits are needed? Goodwill. The desire to help, compassion. Compassion is a very elevated character trait, it denotes a strong Mercury. An uncompassionate person has very harsh, coarse, arrogant and absolutely dry logic. It doesn't give anyone happiness.

00:52:03 If logic is pure, than you feel like listening. If logic is dry, then usually, when listening to such a person, your consciousness tunes out. Its impossible to listen to such a person. You just can't listen to him, some sort of dull sensation arises, dullness arises in the head. Its impossible to listen to anything. He tells you something, you didn't hear anything. He says: "You and I have a business meeting tomorrow at 10 o'clock in the morning." You look at him like a deer in headlights. Then you ask: "At what time, what time is the meeting?" You didn't hear him

00:52:44 In life a business person needs to resolve a lot of issues. In a few minutes he needs to decide here, decide there. And its all just based on trust. On what you tell a person and that he agrees: "Okay, we'll meet and it'll be like this, right, I'll do that for you, this and that."

00:52:58 How is it possible if you don't have the force in your head that gives people the ability to trust in something, to trust in you, how is it possible without this force, to just hold this entire system under your influence by phone? Its impossible.

00:53:15 People will say: "Yes, I did it." But didn't do it. This signifies a malefic Mercury. Why is it malefic? Because you want to live only for yourself, you need everything just for yourself. Look after these people who are there around you, try to help them, have some compassion. First ask people: "How are things at home? Has everything worked itself out?" He'll tell you: "Yes, everything's worked out." – Act like this, not like that to your wife, then say: "Yes, and by the way, this and that." That's it. That's correct logic.

00:53:48 – Semyonich, you need to go on a business trip. – But not everything's all right between me and my wife. – No big deal, go – everything will work itself out. (laughter in the hall). This isn't logic. Who's guilty? The manager. Because he tore apart, he destroyed my family life. That's it, that isn't logic. There'll be disappointment and suffering your whole life. This signifies a hard heart, an inability to see someone else's pain.

00:54:17 A very weak Mercury signifies a failure. A person who drags a trail of failures behind him. He just brings everyone problems. And he himself becomes a problem case.

00:54:27 Now look, I'll give you a situation. Its natural that every gopher who's an agronomist in his own field thinks that he's the King of the world. However, you should know that our psychological peace of mind is maintained by our relationships with the people around us. If you brought unpleasantness to this person, you brought unpleasantness to that person, you didn't act correctly in relation to him, and you think that you have lots of money and you don't care, the subtle body of the mind will remain linked to all of these people, and no matter how strong a person you were psychically, nevertheless, since they think poorly of you, life will become worse and worse for you as a result.

00:55:11 And you already feel that you don't have a good mood at all, you're losing your energy and its impossible to do business anymore. Such a person gets tired very quickly. He just works a little bit, and he no longer feels like going to work, its really hard for him. Why? Because he doesn't understand that his **success depends on what others think of him.**

00:55:30 This signifies compassion. If there's no compassion, how will people think well of you? Its impossible. Therefore, a person should be very compassionate, very considerate in regards to the people around him, he should be very considerate.

00:55:44 Often a person who has business with a huge amount of people, in one second, he needs to understand someone else's problem and make a decision on the spot. I know examples of such people, when a person, just walking by, gives directions.

00:56:06 For example, Suvorov possesses such a character trait. He had, I believe, an army of 50 thousand, he defeated a five hundred thousand man army of Turks, twice, moreover. An army superior in numbers by tenfold. In the army, this is nonsense, its simply impossible. He surrounded and routed them. (laughter). Can you imagine? 50 thousand soldiers.

00:56:06 And so, one of his character traits: he simply walked by and like this, barely even looking, turned back towards a soldier and said to him: “so, you’re sick right now, please, don’t overexert yourself.” That’s it. He possessed the ability to see a person’s condition on the spot, or, “you take it easy, you this and that, you’re doing great already, that’s all...” Everyone loved him because he personally knew each soldier by name, he had a personal relationship with everyone. A remarkable quality. And therefore, the army was so united, it was such a force, it believed in its leader so strongly, that this faith spread further that the army’s movement.

00:57:07 The army still hadn’t come forward, but the faith from it was already such a...force, that is, in battle (the Vedas say) that in battle, moral force plays the primary role. What is moral force? Moral force is founded on faith in what’s right. If soldiers deeply believe that as soon as they sound their victorious cry: “Hoorah”, or something else, the other side will already throw down its weapons, and can’t fire. Because the greatest force is moral force, do you see what I mean?

00:57:36 The same goes for a leader. If he has moral force, he brings, at least, if he doesn’t know what the highest goal is in life, that you need to live for God, if he doesn’t know this, at least live for people. At least make people at your business happy, set yourself that goal in life. You know, the majority of managers believe that its simply impossible, that in our times, everyone is being squeezed, that taxes, that people in and of themselves are so rotten that its impossible to make them happy.

00:58:08 This signifies “**the consciousness of a fly**”. Of course, everyone has a lot of faults, of course, the government isn’t perfect, of course, there’s lots of nonsense all around, but that doesn’t yet meant that there’s no happiness. Everyone has something good, you need to find that good and base things on that. Then, friends will turn up, helpers.

00:58:27 You can say that everything can be bought, but even a person who reasons that way, who will he lean on at a difficult moment? On those whom he bought or on his friends? How can you lean on someone you bought? (laughter). Think about it.

00:58:48 Its impossible to lean on a sail because it will fall. You can lean on something hard. So, you can lean on a friend. On someone whom you bought...he’s only linked to you by money. Monetary relations don’t signify a stable position in society. Therefore, even if a person doesn’t believe in happiness, he believes that everything around is bad, he nevertheless will lean on his friends. Therefore, its better to believe that there is happiness and find friends, rather than believe that everything’s bad and not look for anyone. Because, at a difficult moment, there won’t be anyone to depend on, to lean on.

The influence of Jupiter on success in business. Goals. Faith. Enthusiasm. Virtue.

00:59:26 We’ve discussed the main rough spots in this matter. Now, there’s also Jupiter. Jupiter stands for the ability to protect an enterprise from unfortunate incidents, it signifies success, the favour of destiny, success. **Each enterprise wants to have success.** Everyone’s noticed that at

some point, you put in the same amount of effort and you get more money, and at some point, you put in more effort, and you get less money. This signifies success or failure.

01:00:06 Now know this, a person's success or failure is connected to the state of his Jupiter. Jupiter signifies conformance, faith, the ability to be an enthusiast in the achievement of some goal. Each more or less decent manager has some serious goal, a good one, in life. Not just in words, for him, it isn't an ad campaign.

01:00:38 I'm not talking about those managers who can jump up for 5 seconds and then fall down (laughter). Each person, each more or less strong person, can jump up and for a few months, for a year, hold out as a manager. I'm talking about those leaders who are truly loved. There are very few of them, but they do exist. This signifies a long-term ability to exist.

01:01:03 For example, Mahatma Gandhi. He was a leader for a long time, everyone loved him. This doesn't mean that he had success, he had good character traits, he studied how to conduct himself correctly, how to live correctly. This isn't something that can be got for cheap. You need to know how to do this.

01:01:22 And so, Jupiter stands for an elevated goal in life. As soon as a person accepts this elevated goal, right away, immediately, success turns and looks towards him. He's already capable of moving on a completely different path in life in contrast to everyone else. And a person who has a good connection with Jupiter possesses the ability to see the best of people. That means that he is able to consult with those who need to be consulted with.

01:01:55 Its no coincidence that Russian Tsars went to ask for advice from Sergey Radonezhskiy because he was the best of people at the time. You need to learn to see the best. You need to learn to see the best of people.

01:02:12 According to Vedic knowledge, only a saintly person is worthy of being consulted. Even if a person is adept at just about every kind of machination that exists on earth, even if his consultations cost massive amounts of money, he, nevertheless, won't be able to tell you how YOU need to act at a difficult moment. He can draw a picture for you, perhaps it is worth consulting with him, but you need to consult a saintly person on how to act because he's never wrong. Why is he never wrong? Because he sees the future. He foresees everything, he knows what will happen, he doesn't have any problem doing this. This already stands for the correct approach.

01:02:54 And the ability to see a saintly person signifies a good Jupiter. Or, a person who believes in the truth, justice, in the fact that happiness exists. There is higher happiness, he believes that the whole world isn't a mess, not everyone is an idiot (as they say), there is happiness, there truly is (some sort of higher idea in life), when he senses this, he finds himself teachers, he finds himself a scripture that he follows, he finds himself some sort of faith, he finds saintly people who give him the blessings to achieve his goal.

01:03:30 Now this word – blessings seems like a whole lot of nonsense right now in our lives. It seems to us that its just nonsense. It turns out that in the Vedic tradition, it was believed that if

you want to carry out some great venture, you shouldn't start it without blessings. Blessings don't mean that the dog's wagging its tail. Blessings signify that you need to ask for some saintly person to give you the go ahead. A dog can give you the go ahead, but there's no sense in it. You can drink with a friend, you can ask him for his blessings, but he doesn't have the force to move your destiny forward.

01:04:04 A saintly person who gives you the go ahead, gives you the go ahead only because he has good intentions. As such, only a person with good intentions has success. Success already stands next to him, he doesn't need to call it. It already stands next to him and waits for him to ask for help. Do you understand what's being talked about here or not? We're talking about success. About the fact that in the life of a business man, there can be hardships, unforeseen circumstances. A person who asked for blessings from a saintly person, his enterprise will already be blessed in and of itself.

01:04:40 There's even nonsense. There can just be nonsense. For example, the name of a company. Some people call, for example...in Alma-Aty, I read this name: a company offering training in industrial programs is called "Tamas". Tamas means ignorance in Sanskrit (laughter). What kind of training could there be if that's how they've named their business? They don't understand what they've done. That is, they've resonated with this force of ignorance and the result will be such. Words have great significance.

01:05:31 Или, что очень важно в бизнесе, допустим, если идет купля-продажа, очень важно быть слугой своих покупателей. Если ты называешь свое предприятие «Слуга», то оно будет популярным. Кто знает об том? Фирма «Адидас» знаете как переводится? «Ади» означает «изначальный», «дас» означает «слуга». «Адидас» означает слуга. (Смеется). Сразу уже устойчивое положение, несомненно. Может они даже и не знают, у них другая какая-то идея была, но само слово звучит так. Это тоже надо учитывать. Поэтому не зря эмблемы фирмы, сейчас как только не называют фирмы. *Человек должен назвать фирму так, чтобы отражалась суть деятельности, которая может принести успех, а не всякой глупостью он должен называть.*

01:05:31 Or, its very important in business, for example, if there's a sale going on, its very important to be the servant of your customers. If you call your business "Servant", then it will be popular. Who knew about this? Do you know what the company name "Adidas" means? "Adi" means "primordial", "da" means "slave". "Adidas" means servant. (laughter). Right away, a stable position, no doubt about it. Maybe they don't even know about it, they had some other idea in mind, but the word itself sounds out that way. This also needs to be taken into account. Therefore, its not for nothing that there are company emblems, what people don't call companies nowadays. *A person should name a company so that it reflects the root of activity that can bring success, and shouldn't name it all sorts of nonsense.*

01:06:24 Jupiter signifies the ability to be successful in your business. A person who doesn't want to believe in anything, he thinks that everything is bad, will never be successful, because success doesn't radiate from him, and people won't believe him either. A person who has faith in his heart can be singled out by the fact that around him there are people whom he deeply believes. Only a person with deep faith can truly believe.

01:06:56 Therefore, its natural that if he organizes some sort of business, then automatically there'll be people who'll believe in him a great deal. That means that he, himself truly believes.

01:07:05 But, according to Vedic knowledge, you can only deeply believe in God (because everyone else doesn't have perfection). Therefore a person, and naturally, **a good manager**, should learn to believe in God, its very hard to do in our time. For the most part, everyone only believes in their own wallets.

01:07:25 You should know that in order to accumulate capital, of course, you still need to have means for subsistence in life, you need some sort of resources. And a person who thinks that he can accumulate resources by "extracting" money from the people around him with the help of some kind of serious fraud (building up commerce, etc.) – all of this is nonsense.

About virtue

01:07:53 In reality, a person can only receive finances if he has sufficient virtue. What is virtue? Let's go over it. Virtue means that you selflessly helped some people. If you've given up something in life that means, as per the law of karma, you should have it, or receive it. Can you reel in capital for yourself? Its possible. You can have such a strong grip that without any devotion you can reel in a huge amount of capital for yourself, but it will be the cause of suffering.

01:08:23 A person who tries to reel in lots of money for himself that he doesn't have the virtue to use correctly, he uses the money in such a way that later, his life, his good fortune will be completely ruined. However, he can't hold on to the money for long. Because, when he holds on to it, without having the merit for it, he stirs up his surroundings a great deal, everyone becomes an ill-wisher and his enemy.

01:08:49 I know that in Moscow, there are a lot of bankers who go to work everyday in the most brutal fear for their lives because a sniper's rifle is constantly pointed at them, as they didn't earn their position in life.

01:09:06 Don't think that if a person becomes rich, that he'll always walk around like a fop. A rich person is a target, not only for robbers, but for hoodlums. In order to not be a target for robbers and hoodlums, you need to have a force that pushes them away. This force is called virtue. If a person has virtue, the robbers and hoodlums don't even notice him, they won't even have the idea that you need to direct your gaze towards this person. Do you understand what's being said here?

01:09:43 A force, pushing away the idea itself to make use of another person's money. Therefore, even Russian Ukrainian businessmen, literally in the 19th century, knew that business can only go well if you become a benefactor. What does being a benefactor signify? A benefactor doesn't mean, you've given a hundred people beer and posters throughout the city. A benefactor means that a person does a good deed and no one knows about it. People tell each other themselves. *No matter how strong an advertisement is, a real advertisement comes from the heart of one person into the heart of another. Therefore, a real advertisement doesn't happen*

very quickly. You need to first do a lot of good deeds, then you'll be recognized as a good person, in a few years.

01:10:43 A person should know what is a real advertisement for his business. A real advertisement signifies selflessness, the person wants to help. This doesn't mean that he's be left without a shirt on his back, he gives everything away. A person should take measure of his strength, what and how he can help. Sometimes its enough for an influential person just to say "yes" to something good, a good deed. However, he doesn't have the energy for it. Why? Its not just that he can't give a cent towards a good deed, he can't even say "yes". Why? Because there's zero amount of virtue. Naturally, he'll have big problems in life.

01:11:34 As such, you need to know that in order to rally people around you, for that its not enough to have good will, kindness, a good relationship with these people, for this, you need for them to trust in you a great deal. This signifies that you yourself believe in something very strongly. The Vedas recommend that its best of all to believe in God or in the happiness of people, at least in the happiness of people (as a start) – that its possible to attain some sort of universal happiness.

01:12:05 If you don't have that kind of faith, then its impossible to organise your people seriously and for long, or if the person organizes them, then he doesn't experience any joy from it, because he constantly needs to struggle for his business. It won't survive by itself, it won't have vitality.

01:12:19 Tell me, is a person happy, who, in life, constantly struggles for his health? He can't live a second without being treated all the time. What do you think, is that a good life, no?

01:12:31 In the exact same way, a businessman who doesn't have good character traits isn't capable of keeping his business afloat, he needs to constantly struggle for its survival. First this one left, then a second person, then this one abandoned him, then a third one, then he was cheated here, then there. He doesn't know what's going on, he doesn't know what to do. He needs to start to study how to live correctly. That's what he needs to start with.

01:12:52 And so, in order to increase your wealth, you need virtue. Virtue is only possible if a person is charitable. You need to know what charity is. Just repeating: "I wish everyone happiness" is charity. When a person undertakes this act of charity, he gradually brings happiness to the people around him with such a disposition. Gradually, he gets more and more and more virtue, and this signifies that he already has the right to have more capital, to use big capital. He already has the lawful right.

01:13:24 The lawful right doesn't stand for what's written in the country's constitution; the lawful right is found in a person's karma. Therefore, if a person is stingy with money, if he is so greedy that he can't even sacrifice a penny to a beggar, he should at least wish everyone happiness all the time. (Laughter). That's replacing one thing with another. If a person wishes everyone happiness, what is the criteria for him to truly have money that you don't need to hold on to like this (demonstrates), shake in your boots your whole life, how to determine such a force? Its easy.

01:14:03 If a desire arises within him not just to feed one beggar, but hundreds of beggars, and he's capable of doing it and does it, that means that he's already accumulated lots of virtue. When a person wishes everyone happiness for a year and can't even give anyone a penny, that means that, despite his desire, he's so stingy that even when he's wishing everyone happiness, he's doing it stingily. And therefore virtue wasn't increased within his heart. People will turn away from him.

01:14:34 If you want to enter into some relationship with a person, you should first look at him. And what do you see, what do you want to see in him? How stingy he is. (Laughter). That's what you want. That stands for how capable he is of having a business relationship. The same thing, a person is trying to get a job, you look at him, and what do you want to see in him? How stingy he is. If he's really stingy, no one will hire him, and that means he's impoverished, unemployed.

01:15:00 What should an impoverished, unemployed person do in order to get a job? He should constantly wish everyone happiness. After some time when his virtue increases, he'll just go somewhere and he'll be told: "Oh hey, we need you, please, come work for us." That's it.

01:15:15 Virtue stands for the ability to have means for subsistence. We're no longer talking about business, now we're talking about...just having some means for subsistence stands for a good, more or less average job. When is this possible? When a person wishes everyone happiness. He accumulates virtue from it. Virtue is a force that can hold on to money.

01:15:55 The Vedas say that if a person is greedy, if he wants to hold on to money, he'll become a beggar. The greediest people are the poorest. Look at how much they want money. They want money really badly. That means – the person's impoverished. He'll never have money because his desire to have money pushes everyone away, everyone runs away from him.

01:15:55 For example, some person comes to your business and says: "I really want to work for you". He looks at you wide-eyed: "I really want to, please hire me". You'll run out of the office in horror. (Laughter). Why? Because it's a very greedy person. He really wants something – it means that he's deeply attached. There'll be big problems from him. As such, a manager is afraid of such people. A smart manager doesn't hire him. He says: "Go, cool off for a week, then come here. Then we'll talk." (Laughter)

01:16:39 If the person comes over and says: "I'm prepared to do whatever you say, I want to help you, I know what your business concept is about, I know your goal, I want to help you." – a simple worker, he wants to be a simple worker. The manager is surprised, he thinks: "Wow, a simple worker understands my deepest, innermost desire with regards to this business – of course I'll hire him, what question could there be? Even if I don't have any vacancies, I'll hire him nevertheless, just in case. He's a very good person". Does that really not happen in life? That means that the person undertook acts of charity. He accumulated within himself the strength to understand how you need to forge relationships with people.

01:17:23 And so, the desire for selflessness, the desire to undertake acts of charity gives you the means for subsistence in life, and greed takes them away. This is the main principle of business. A person who doesn't understand this can't do anything with money. Businessmen say that you

need to first invest money, then you'll receive a payback – this isn't a one hundred percent guarantee. A person who invests money is separated from it (for a time), it doesn't mean that there will definitely be a payback. It means that they might be gone. Such is often the case.

01:17:58 However, you should know that only a virtuous person can invest money. If he invests money, they return, because its impossible to cheat him. Let's say that you've already been cheated, you've lost money, you were told: "Its impossible to return the loan, and if you badger us, bang-bang- you can take us to court – bang-bang, what to do? Your response? "Wish everyone happiness" (from the hall).

01:18:33 Wishing everyone happiness. But what if you haven't it in you to wish everyone happiness to such an extent that you're all empty inside (laughter), then what will you do? You've never wished anyone happiness, and suddenly, when you were hung out to dry, you wanted to wish everyone happiness. (laughter in the hall). But you don't have it in you. Its impossible, you don't have the energy. What to do? There's a way.

01:09:04 This way also requires virtue. It stands for finding a person, a lawyer, best of all, who possesses virtue. He can come up to this person, just talk to him, and through the force of his virtue, he'll return all of your money to you. At least, there's a chance. If this lawyer is truly a virtuous person, he's truly very strong, he has immense inner strength, he can talk to him (to the person), and that person will have nowhere to hide, he won't be able to weasel away from him. No matter how wily he is, he'll have nowhere to hide, he won't be able to do anything about it.

01:19:42 This stands for the correct approach. But in order to find and come to an agreement with this lawyer, for that, you yourself need to have at least an ounce of virtue. Therefore, a businessman shouldn't shy away having an ounce of virtue, he should wish everyone happiness all the time, not just when there's no longer any money left.

01:20:01 But we're not just talking about businessmen, but about everyone else. If you want to hold on to your business (success in business may simply for you mean staying on at your job, so that they never fire you) – this means never thinking badly about your employer, even if he's a bad person, it doesn't matter. Why? Because he's giving you means for subsistence. Its not the business that gives you means for existence, keep this in mind, but the manager of the business.

01:20:34 Raise your hand, who doesn't understand this. Now I'll explain it to you. Its very simple. The manager of a business fires, not the business, do you see what I mean? If your virtue in relation to the manager is finished, that means that he'll fire you and you won't have any money. So, who gives you money, the business or the manager? (laughter). It turns out that the manager gives you money. Why does he give you money? Because you have virtue in relation to him.

01:21:07 If you truly have good relations with your manager, he will keep you on the job. If someone has to be let go, then he'll, first and foremost, let go of someone with whom he has a bad relationship, and only then, those with whom he has a good relationship. And, if as per your fate, you must be let go of, at least, it will happen later, a lot later.

01:21:30 And so, the first rule for a subordinate, you need to wish your manager happiness, wish him success, always send best wishes to him on all of the holidays, not just for show. Always have a good disposition towards him and never listen to criticism in relation to him, even if he's bad, even if he's a thief, a drunk, a parasite, a snake, etc., it doesn't matter if he provides for you, gives you means for subsistence in life, money, that means that this person should be respected. That's it. Such is the law.

About respect

01:22:04 In the exact same way, no matter what kind of person your father was, no matter what kind of person your mother was, you need to respect them regardless. Why? Because they gave you the opportunity to live. The Vedas say that a person can't pay back enough for having been given the opportunity to live – this stands for people giving up their vital energy. Parents give up a lot of vital energy to their children, a whole lot, its impossible to say how much. Just, until 14 years of age, while they're growing up, they give up so much psychic energy, so much energy, how much is impossible to describe. Even if the parents are degenerates, just for that, their kids should respect them.

01:22:40 Why are we talking about this? If a person isn't able to respect his parents and his grandfathers and grandmothers, even, regardless of the fact that they're degenerates, he'll never be a respected person in society. How can a person who isn't respected manage someone else? Think about it. Therefore, according to Vedic tradition, if you want to be a manager, learn to respect your parents, first and foremost. Don't talk nonsense about them to anyone. And then, in that case, people will respect you.

01:23:09 When a person respects his father, he receives the force of the Sun, his Sun protects him, he becomes a respected person. When a person respects his mother, then he receives the force of the Moon- that means that peace will reign in the workplace where he is, there'll be an atmosphere of peace and calm around him always.

01:23:31 One serious astrologer from India went to give lectures in the States. He convened an audience, they paid a lot of money to him. He said: "I'm ready to pass down my knowledge to you, very serious knowledge of Vedic astrology, I have only one question for you: are there children among you who found out that their parents acted despicably and were able punish them, raise your hand." The hands of a lot of people were raised and he randomly asked one of them: "Tell me, did you have such a situation?" The person said: "Yes, I simply sent my parents to jail, they really did act incorrectly and I just sent them to jail and that's it." The person took a wad of money, placed it on the table and said: "Good bye. You aren't capable of understanding Vedic astrology. Because people who can't respect their father and mother, such people are absolute dullards".

1:24:38 Understanding of the Vedas. Why? Because neither the Sun that gives respect nor the Moon that gives tranquility, can give them the mercy to attain this knowledge. Therefore, first and foremost, you need to study how to respect your parents in order to become respected people and have an atmosphere of peace around you. This is once again a force.

01:25:00 One person goes by, everyone respects him, another person goes by- everyone becomes calm around him, that means that he respects his mother and father. Understand that its very important to know that this power is needed for everything, for both business and life.

01:25:15 The next point that is very important to know. Both a manager and a subordinate should develop the ability within themselves to be a happy person. This ability...(I'll now really briefly and concisely flesh out this idea)...its purely practical, how to become a happy person.

How to become a happy person

01:25:36 If you are able to, deep down, reject constant thoughts about earning money and turn your consciousness, attempt to constantly turn your consciousness towards love for your labour and towards the goal that this work has, then in this case, a person will end up under the influence of the force of benevolence. That is, he just turns himself off the idea that money is necessary and turns himself on to the idea that you need to live for people, that you need to help them.

01:26:11 As soon as he assumes this psychic condition, the force of Benevolence begins to influence him, and this force of Benevolence stands for wealth, prosperity, health, success and happiness.

01:26:24 What is the force of passion that influences whoever constantly thinks about money and forgets about love of work? This force of passion signifies – a constant struggle for means of subsistence, constant misunderstanding in relationships with other people, a decrease in free time, a collapse, illness and disillusionment. Therefore, if a person truly wants to learn to be happy and create an atmosphere of happiness around himself, he should direct himself towards the desire to help people around him, care for them, think about love of labour, and turn himself off the idea that he needs money.

01:27:09 From just thinking about the fact that you need money, there's no increase in money, it creates an atmosphere of stress around the person, he enters into a sphere of competitiveness. What does it mean to live in competition? Around one person there's a really big competition, its hard for him to survive, around another person, there's much less competition. What do you think, what does this depend on?

01:27:38 – (from the hall) The person himself amassed his own...(indistinguishable). – Right, he wants money. He wants more money. When a person wants a lot of money, an environment of resistance is formed around him, because money should come from somewhere, from someone. He looks at someone and in his glance, shows that: "I want money", he looks at someone "I want money", he looks at someone else "I want money" and right away, everyone begins to resist. That signifies a struggle. Do you see what I mean? Competition stands for a desire for money, and not a love of labour.

01:28:17 As soon as a person starts to...he feels that life is really hard for him, there a constant struggle at his workplace, in relationships with the people around him and with his subordinates, with his manager, at work there are constant arguments, even at home, there's no happiness, that

signifies a strong desire to have money, it signifies passion. The force of passion has taken possession of his consciousness.

01:28:41 In this case, what should the person do? He should desire to love his work. He should attempt to live for the good of the people around him and turn himself off the desire to have money. Such people often say that if I didn't want to have money, who then would give me the money? Money doesn't come from your wanting it badly but from your loving labour. You need to understand this idea.

01:29:06 If a person labours with love, he puts love into his labour, this love breeds means for subsistence. If a person wants money that doesn't yet mean that he'll receive them. For example, have a strong desire right now to become the President of this country. Well and what was the sense in that? Go to the White House – I really want to be president – you'll be sent off to jail (laughter), a dangerous person, can shoot, some crazy person can shoot the President. You'll be sent off behind bars, just in case. "Mentally ill" – that's how they could diagnose you. It doesn't work, that's very important to know as well.

01:29:52 The next thing that I wanted to talk about. You should know that every person has the innate ability to possess means for subsistence through some sort of activity. You need to know, from yourself, what this activity is. How to tell through which activity, you'll get means for subsistence, who knows? (turns to the hall).

-The fact that you love to do it more than anything (answer from the hall)

-More than anything, people love to have sex. (laughter in the hall). But that doesn't mean that you'll get money from it. (Laughter). That's what prostitutes think, they think, since I like to have sex, that means that I'll get money from it. Maybe they are right about something. But then, except for prostitutes, none of us should get money from it.

01:30:39 - Другой вариант. - Не в этом плане, а что ты ЛЮБИШЬ делать.

- Ну, делать, сексом заниматься, это же действие. - Способность.

- Способность нужна, очень большая способность нужна для этого. Мы также любим есть, также любим спать (смеется), и мы еще любим очень создавать себе комфорт, заботиться о своем благополучии. Вот это мы больше всего любим на свете. Но вы правы, вы свою мысль оформите.

- Что ты любишь делать для других.

- О, наконец-то. Что ты любишь делать для других – вот как звучит мысль.

01:30:39- Another option- not in the sense that you LOVE to do it.

-Well, doing it, having sex, it's an action – an ability.

-Ability is necessary, you need a lot of ability for it. We also love to eat, we also love to sleep. (laughter). And we also really love to create comfort for ourselves, take care of our own wellbeing. This is what we love to do more than anything on earth. But you're right, arrange your thoughts.

01:31:18 Yes, that's right. What you love to do for others stands for what will bring you means for subsistence. What do you love to do for others? You need to test within yourself, study- what do you love to do? If you don't love doing anything for others, you're an unsuccessful person.

You should just do whatever you're told and, in the end, a desire will arise within you to do something for others.

01:31:41 When this idea arises within a person – to do something for others – he should act in this direction and develop it within himself, Cultivate himself in this direction. He should know that for certain- fate will light up a path for him, in this direction. If you want to do it for others, act in this direction. If you want to protect people, if you want to take care of them, if you feel like this person isn't protected and "I'll set things right for everyone"- then become a manager, everyone will love you.

0:1:32:10 If you love to undertake acts of charity, if you want to feed people, the poor, if you want money in order to give it to the poor, feed them at last (they are unhappy, constantly hungry), you can't look at hungry people, you need money in order to feed them- become a businessman, you'll become a rich millionaire, businessman.

01:32:30 Next. If you want to give people knowledge, you want to explain to them how to live correctly, become a lawyer, become a doctor, become a barrister, become a priest, become a teacher. You can **achieve great success** in these fields.

Who to become and what to do, taking into account the influence of planets

01:32:46 As such, each person has his own inclination as to what he wants to do for others. If you want to just create something with your own two hands, study to gain some sort of specialization, you will also be happy in this walk of life. Each planet in a person can be pure. The force of planets doesn't yet denote anything, the purity of planets does. Purity signifies that the planet is closely linked to the force of benevolence.

01:33:17 For example, if a person is very compassionate, that means, that for him, Mercury is connected with the force of benevolence. What does that mean he should do? He should found his business in the arena of societal relations. He is a compassionate person. That means that his business is societal relations. He can work with all of society, in any area, it doesn't matter. He can collect statistical data, or something else, he can, for example, become the organizer of a business, he can convene people, organize. *If he's a compassionate person, he has this desire. That's it. If this nature exists, there will be success in this direction.*

01:33:59 Next. If you have strong faith, if you are a person of strong faith, you can form a group of people around you who will believe in you and with this group of people, you can attain any goal that you want to set. You can already act in this environment, organize an environment around yourself, a group, if you have faith in something (that signifies Jupiter).

01:34:21 If you have this character trait where you can put your utmost into something, and fulfill your duty before the person you made a promise to, that signifies that you have a strong Sun. That means that you can just become a manager of some organization, a business, and

everyone will always respect you. You will have good relationships with people, you will become a respected person.

01:34:46 Next. If you feel that you want to do something so that no one gets distressed, where no one around gets anxious, you want to calm everyone down, pacify- that means that you have a strong Moon. That signifies that you are capable of becoming an individual who will organize, rally people so as to bring peace and harmony. You can become a judge, for example, or a barrister, or you can become a person who settles conflict situations, disputes – you can become a famous diplomat. And so forth.

01:35:28 If you have a strong Moon, that means you bring peace and harmony to people. You can always pacify any person, solve any conflict situation. You can, moreover, become second-in-command. What is the second-in-command needed for? In order to resolve conflict situations, to calm people down. Find a person who exudes peace and harmony, make him your second-in-command. He'll make your entire factory, the whole workplace that you work in, he'll make it peaceful. Everyone will walk around calmly (laughter). Such strength will exude from him – that means the person's in the position that suits him.

01:36:04 Next. If a person wants to bring everyone happiness, with his presence, he wants to bring everyone happiness, that means that he has a strong Venus. Such a person is capable of being popular, just a popular individual. He can, for example, be a societal leader, a politician and so forth. Aside from this, of course, a politician needs a strong Sun. However, in order to become a politician, you need to first, make everyone happy, in order to get votes.

01:36:39 A person who has a strong Venus, that means that he really wants to wish people happiness. This force comes from him and everyone says: "I'm voting for him", "I'm for him" – everyone votes. That signifies a strong Venus. As well, he could wish a lot of happiness, but he should have a strong Sun in order to fulfill his responsibilities, in order to fulfill his duty. As such, its important to review these things.

01:37:04 And so, next Mars. If a person truly wants to help other people in life, he wants to defend them – that signifies a strong Mars. Then he achieves success in business, he becomes a good manager, a leader of society in some area.

01:37:33 There are two other planets – Rahu and Ketu- these are shadow planets that few of us know about. They're called the rising and descending nodes in western astrology. They are also very important. Rahu stands for a lack of immoral behaviour (Rahu in a good position) – means that the person will never conduct himself immorally. What does Rahu give a manager? A strong placement of Rahu gives a person protection from immoral individuals. If a person conducts himself immorally...how to tell that a person doesn't act immorally?

01:38:04 There's a very clear sign- he never swears, that's the first sign. The second sign – he doesn't spread himself over the floor after holidays. Do you see what I'm saying? He isn't inclined to drink. This is the second sign of protection from Rahu. If a person spreads himself over the floor after holidays, and, secondly, if he swears, that signifies (even if he has a good

Sun), even if Jupiter, Mercury...all the planets are good) – he can become a good manager, but he'll never have protection from the people who'll ruin his whole life – from degenerates.

01:38:53 They will racketeer him, call him names, laugh at him in front of everyone, they will constantly put psychological pressure on him, conduct themselves absolutely inexcusably with him, and they will completely ruin his life. Therefore, a person should abstain from alcohol, so say the Vedas, secondly he should abstain from swear words. This is very important to know. Its protection from a malefic Rahu.

01:39:19 Next, protection from a malefic Ketu. Ketu stands for deprivation. The ability to be protected from a malefic Ketu...and deprivation means that an attempt could be made on your life, you could end up in an accident (a manager moves around a lot all the time), you can lose some organ from illness – all of this stands for Ketu, or people are constantly leaving you, the best people are leaving you – that means Ketu is in a bad position.

01:39:50 How can you save yourself from this misfortune? A good placement of Ketu for a leader signifies that he always, first and foremost, helps not those who are of use to him, but those who need help more than everyone else. A person really needs help – you need to help him, and not those who are of use to you, although you feel like helping those who are of use. And, you should also help them, but first and foremost, those who need help. When a person is protected from all misfortune in life, his Ketu assumes a good position.

About the influence of fate

01:40:30 And so, in my lecture I deliberately placed the most emphasis on the force of fate. Perhaps you expected some actions from me, how you need to have a conversation with people, I'll talk about that right now for five minutes. You expected some laws from me (how to study, what to study) – this you can find out in any course on business. I placed the greatest emphasis on the force of fate. Why? Because a person can know everything, how to act correctly in business, but if he doesn't know that destiny will nevertheless be stronger than his knowledge, it will break his wings.

01:41:07 The force of a malefic destiny can only be overcome through the means that were described in today's lecture. There's also another way – which is love for God- this is the most elevated method. However, today's lecture wasn't intended for exploration of that topic. This topic can be explored in a temple, that is, people who are engaging in spiritual practice will tell you about it. This method attains all manner of goodness right away.

01:41:39 With regards to interrelationships with people, the Vedas also very seriously and deliberately, concretely speak to this topic. Only a person who knows the three types of relationships between people ignores all other kinds of relations, and achieves success. Right now I'll describe for you the three kinds of relationships and the other relationships (we'll touch upon them) which aren't at all worth forming with people.

Three types of relationships

01:42:05 The first type of relationship. A person who sees that another person is worth respecting, he humbly asks him for advice on how to act correctly. Even if you're a manager, no matter who you are – if you don't have this type of relationship, that means that there's no power reserve above you. What does a reserve of power mean? It means that all of your power ends on your head alone. You'll never jump higher than your own head. A person who has a reserve of power can jump higher than his own head. This stands for the opinion of a person who has more power than you.

01:42:47 Who has more power? Managers often think that even more important managers have great power. But that's nonsense. A saintly person has great power. Because he doesn't even need business, he's happy in and of itself, he doesn't even need money (laughter), he's happy even without money – that signifies saintliness, sinlessness.

01:43:09 And therefore, a manager who wants to have power above himself, have a reserve of power, the ability to overcome hardships at a difficult moment, should have someone to listen to, someone to obey. The first type of relationship is the ability to obey. If there's no such ability, there's no chance of coping with a difficult situation in life, because in this case, you won't jump over anything above your head.

01:43:32 The second type of relationship is on equal terms. Equal terms don't stand for idle chatter, politics and so forth. Often, friendship is understood as the ability to play judge over the person. That's not friendship. Friendship means – he advises you on something, you listen attentively, you advise him on something, and he also listens to you very attentively. And you act on each other's advice. This signifies friendly relations.

01:44:00 If there's no such ability, there's no chance of coping with a difficult situation in life, because in this case, you won't be able to jump over your head. If you have at least one such person, then its guaranteed that he can keep you afloat. A leader should have at least one friend, at least one. That's already a great force.

01:44:12 Don't think that you need ten. But if a person has ten friends, then its already a massive force. Its enough to have five friends, and you can maintain an enormous business. If a person has ten friends, he can become a big magnate. Friendship isn't a cheap trifle. Its very hard to win over even one friend, for that you need to have good character traits.

01:44:35 However, the next type of relations which will very greatly dominate the life of a leader, consist of people often coming for advice. The next type of relations- the ability to give advice. There are two types of people who come for advice. The first type of people – want to listen to advice and act on it. The second type of people are those who aren't doing well but don't want to act on anything. They just want someone to help them, but they don't want to do anything themselves.

01:45:13 You need to give advice to both this and the other type. However, you should tell the first type that everything will be fine for them, and you should tell the other type that nothing will work out for you, because you don't have the right mindset, because you want to make use, and don't want to do anything yourself. You aren't in a mindset to work hard. The first type of

people come with faith, they believe. The second just suffer, they need to go somewhere and they go where everyone else goes or where the road leads them. A leader should give advice to both.

01:45:54 But he shouldn't foster the hope that he can give advice to people who aren't inclined to listen to him. Therefore, first and foremost, a person should diagnose whoever comes to him with a request. He should see how inclined the person is to listen. If a person isn't inclined to listen, then how should the leader conduct himself? He should tell him how to conduct himself correctly, but not get attached to whether or not the person abides by what he said.

01:46:18 This also signifies a transfer of knowledge, but its just a ritual, its just a formality. In this case, in reality, there's no transfer of knowledge whatsoever. It just that the leader gives the person one more chance to be happy. He gives him advice and knows that the person won't abide by it. But he still needs to give advice if a person comes with a request.

01:46:40 Next. If a person is truly set on listening and wants help, you need to meet the person halfway. A leader often feels (he's a very big gun and he's flying high), you need to condescend. Condescension signifies becoming a friend to him and talking to him heart to heart about how he needs to live correctly.

01:46:59 But you should never, in this case, allow familiarity. This signifies that you're becoming an old friend to him. You should give him advice, but, if he begins to give you advice, you need to immediately say to him: "Did you come to listen to advice or give advice? If you came to give me some advice, then go on and say it and leave because I'll take all of your advice from you, but in this case, I won't be able to give you advice because you would then become my teacher and not the other way round." (laughter). Do you see what I mean?

01:47:35 You can only exchange interaction with a friend. If a person came to listen to advice, he shouldn't give advice. If he's giving advice, that means that, in reality, he isn't able to listen. A person who's able to listen receives success in what he does. If he begins to give advice or express his opinion for a long time, that means that he doesn't listen to anyone. You need to say to him: "Okay, okay, everything will be alright for you." But there's no sense in it. Three types of relationships that bring happiness.

01:48:08 There are also other relationships that certainly exist- these relationships are known as formal relationships. Modern day psychology believes that happiness exists in the sphere of formal relationships, therefore it dedicates a lot of attention to the development of formal relationships.

01:48:25 So, if you go into any company, there everyone will stand like this and will say: "Hello. Goodbye. What do you think, did you have a good time here?" You reply: "Yes. Goodbye."- formal relations- just for appearances.

01:48:44 People think that happiness is achieved from this. However, my personal feeling, when I go into a business where this is all very developed...these formal relationships are very strong...it repels me right out of there. I feel that its very hard there. You go into such a

supermarket, everyone stands and looks at you like this (demonstrates), you go in, it seems as if you need to turn over there. Its very uncomfortable there because people are bound to this style which, in reality, isn't the true state of their consciousness. Its simply for show, it doesn't lead to happiness.

01:49:17 A sincere person who truly can form normal relations doesn't go there or goes, just takes what's needed, pays and that it's, goodbye. He doesn't feel like immersing himself too long in whatever he sees.

01:49:30 But formal relations are necessary, without them, its impossible to live. However, its not worth attaching primary importance to them. You should know that there are a lot of people around at a business who want to work, get a salary and so forth. Whether you're a manager or not, it doesn't matter, regardless, these three kinds of relationships bring happiness, and the other kinds of relationships just exist and...what do they bring a person? Nothing. Zero. You need to relate to them as if they were nothing. You shouldn't build any plans on them, set your hopes on them.

01:50:09 And so, around us there are a lot of people with whom you either collaborate or give direction to, or are subordinate to. Formal relations signify that a person doesn't get pulled into these three types of relationships. He doesn't want friendship, he doesn't want to give advice and doesn't want to listen to advice. That's it. That means that you need to build formal relations with him. Formal relations signify simple fulfillment of your duties.

01:50:31 You should do something for him, something, something, do something. What do you need do with him going forward? You need to wish him happiness and keep as far away from him as possible. That means, don't enter into prolonged discussions with him, and, if you do, then purely formally, don't get attached to the discussion. If he wants to talk, you can talk formally. Just tell him: "yes", "no", "no", "so", "right", "I agree", and "goodbye". And not because I don't like you, I wish you happiness, but I don't want to talk anymore on this level.

01:51:03 If you want to like me, like me, if you want to listen to me, listen to me, if you want to tell me something important, tell me, if you want to exchange opinions with me, exchange them, but if you want to speak to me for a long time without opening your heart, just keeping it closed, but making a very friendly appearance, that means, "fine, good, everything will be okay, ciao".

01:51:25 When a person acts this way, he always achieves success in relationships. He will never have obstacles in relation to them because he knows how, when to form and with whom, what relationships. Do you see what I mean or not? You can even form formal relationships with very aggressive people, that signifies strength. When a person has a friend, when he has a person from whom he can seek council, and people to whom he can give advice, even an aggressor (a very aggressive person who inhabits the same workplace as he does), can never draw him out of equilibrium.

01:52:01 The person who gives him advice is capable of supporting him when he's tripped up. When this aggressive person has a very negative mindset, the person who gives him advice,

gives it to him when he no longer has any ability to think. He abides by this advice and floats up to the surface from a difficult situation.

01:52:19 When a person has someone that he himself gives advice to, a person who deeply believes in him, when an aggressor attacks him, the person (who believes) will defend him till the very end, he'll throw himself at him like a cobra, he won't even allow him a word in edgewise, the person who attempted to slander him. Do you see what I mean? And it will be clear to everyone that it is genuine defense, and not just something for show. The person will be defended right away.

01:52:45 A true friend will just come up to the person and attempt to set the situation straight. That is, there are three types of people who will constantly maintain a state of defence around a person who is in some sort of workplace and so forth, and around the manager. As such, these three types of relationships should be very greatly cherished and you should attempt to cultivate them with all your might. All of these three types of relationships exist in the sphere of selflessness.

Three types of friendship

01:53:11 If you just relate to people with self-interest (he brought me a present, so I also need to bring one), its not friendship. There are three types of friendship, the first type of friendship – is friendship from the heart. It's a very rare form of friendship, it means that you open up your innermost thoughts not over a bottle of vodka, but in a sober state. You open up your innermost thoughts to a person with the goal of moving forward, elevating yourself somehow, making life happier, discussing how to live correctly. This is what is known as a friend from the heart.

01:53:49 Innermost thoughts aren't gossip, keep that in mind. If you gossip a lot, very secretly, you say: "You know, Manka is like this...she does this..." it doesn't signify a friend from the heart. If you gossip with someone know, that this person is your enemy, he will later talk about you, and you will also talk about him. Gossipers are like two snakes: "their chatter" stings, it doesn't mean that they won't sting each other at a difficult moment.

01:54:20 There's this phenomenon: a person who listened to gossip from another person begins to trust him less, but that person truly thinks that since he gossiped, he will now be trusted more. If a person listens to gossip, he knows: this person could also gossip about me. He develops apprehension in regards to the person. As such, a confiding relationship doesn't stand for gossip, but stands for conversation about something serious in life, about life situations, how to solve them. A friend from the heart.

01:54:48 Next. There exist well-wishers. This isn't a friend from the heart, but a person who can give good advice, with whom you can speak with, but at the same time, its not worth opening up about any of your deep problems. A well-wisher is also great friendship, its very strong friendship. It stands for friendship in situations when a person is relaxing, he can go out into nature with him, he can organize a joint vacation with him and so forth, or just while away time. A well-wisher.

01:55:21 And the third form of friendship is formal friendship. Formal friendship should be with everyone, with all people, you should even form formal friendships with the worst people at work. This signifies fulfilling your duties before them and wishing them happiness. Formal friendship doesn't mean that this person will be friends with you. Some people think that if you aren't friends with me, I also won't be friends with you. Not at all.

01:55:44 A person can stay on at a workplace only if he can be friends, even with those, who don't want to be friends with him. How to do that? You need to constantly wish everyone who wishes you unhappiness happiness, even more than for the people who wish you happiness. Why? Because those who wish you unhappiness have the power to mete out your malefic karma. At a hard moment, they'll stab you in the heart, and not someone else. Therefore, you need to wish them happiness more than everyone else, in order to neutralize the bad karma from them.

01:56:13 If you go to a business, people are divided right away into a few categories. The first group will give you positive karma and will bring you happiness- these are well-wishers. The second category are those who can become friends of the heart and will bring you the greatest happiness. The third category are people whom you can have some sort of relations with. And the fourth category are those who should bring suffering, they are empowered by time, the time has come to receive suffering.

01:56:42 You go to work and think: "Well how can this be, why does he hate me so much, huh?" Because the time has come to suffer. The time has come, the time has come – you'll suffer through this person. He already knows that you're bad. Why- he doesn't yet know, but he already knows that you're bad, he doesn't like you, although you've only seen him for the first time. That means that through him you'll get bad karma. And its namely this person that you need to wish happiness to more, from the very beginning. You need to wish happiness to him more, and always fulfill your duties towards him irreproachably, never flatter him. Always conduct yourself well with him, politely, but never flatter him. That's it, you need to know this.

01:57:25 In this case, a person can remain in his position very sure-footedly and never face defeat. On the whole, we've described everything a little. If you have some prickly points then please, ask. Let's discuss them.

Question

01:57:44 (Question from the hall) (indistinguishable)

01:57:53 What to do if people don't want to fulfill their duties and you have to fulfill their duties for them? That's a very good question, thanks. We haven't discussed this topic today. It turns out that there are situations when a person simply doesn't want to fulfill his duties. You can't kick him out from work because you don't have people, right. And on the other hand, you aren't capable of forcing him to fulfill his duties because he doesn't want to fulfill them. What do you need to do in this case?

01:58:24 In this situation, you need to act so that someone else fulfills his duties for him, or you should fulfill them yourself. What do you need to do with this person? If you can't get rid of him

because you need a worker, he somehow fulfills the duties, a little, you can't get rid of him and you can't force him to fulfill his duties, then, what do you need to do? You need to just relate to him normally, you need to want to force yourself to relate to him normally.

0:1:59:00 You need to tell him that "you're a loafer, I can't get rid of you right now, work as much as you can, I know that I can't force you, work as much as you can. I respect you for the fact that you're working for me right now, work however you can, until (until – you do understand what this means (laughter)). You need to relate to him with love, give him the opportunity. Say: "Buddy, you yourself should understand, what's the point in keeping on a loafer? But I can't get rid of you right now, I need people. Please, work for me, I'm always happy with you, work, however you can, but know that the way you work, of course, no one will get any happiness from it. Therefore, work for the good of everyone, however you can."

01:59:50 This person already knows that his manager is a good person, and I am a pig. This is enough, he will attempt to improve. If this person who doesn't want to do anything, will attempt to improve, that means that it's no longer particularly necessary to get rid of him because he's in a tight situation. Gradually, he'll improve, he can help out a great deal. People exchange ten undefeated men for one that's been defeated

02:00:14 Now, you should know that there can be situations when there are too many of these sorts of people and they spoil your life a great deal. What does this signify, as per our lecture? What does the manager lack? A sense of duty. A weak sun. He himself is not fulfilling his responsibilities. If a person fulfills his own duties, there will always be people who fulfill their duties around him, they will want to work hard alongside him. This signifies a sense of duty.

02:00:47 If a person who is himself irresponsible became a manager, what will everyone at his business do? They'll play the fool at work, or how's that called? (Laughter). They'll do all kinds of nonsense, just not work.

02:01:06 (Reads a note). So, very small, elongated handwriting. *A person who worked in our company ran into and killed a pedestrian. Our boss, thanks to his connections, saved him from jail. Two months later, this person has betrayed our company and a number of others that he works with. Now a lot of people have trouble.*

02:01:29 This is a regulating principle. A boss is not a sacrificial lamb who should take the sins of another person upon himself. According to Vedic knowledge, a manager who covers up the sins of his subordinate carries full responsibility for the crime committed and takes a five hundred percent punishment for the sins committed by his subordinate. If a person was killed, can you imagine how much sin the manager took upon himself? And, naturally, he lost virtue and his company is now falling apart.

02:02:14 He should have punished the person, he shouldn't have covered for him. If the person ran over someone else, he committed criminal negligence, that means, that he conducted himself negligently. Of course, if he wasn't guilty, he ran him over by accident, then in that case, you need to hire a good lawyer and you shouldn't worry about anything. The person is in actuality virtuous, it's just that he wasn't that lucky in life.

02:02:41 However, if he truly was driving at a high speed, he didn't care about anyone, he ran a person over and killed him, he should have to answer for it, as the time has come for him to answer for his sins. There are two options, what can you do? His teacher or manager, according to Vedic knowledge, can take these sins upon himself. The matter only lies in whether or not the sins are too much for him to swallow.

02:03:08 What does it mean to take them on? It means that he can just up and shelter him from punishment. An influential person can do this, he can shelter anyone, but, in that case, he takes the sins upon himself. And punishment will come through the person, through him. That's it. It's a very demonstrative incident. Thank you for the note.

02:03:29 What to do in this case? Now you need to just fight for your life. When a sword's already hanging over your head, what can you do? You need to save yourself. There's no sense in cursing the person because he's not guilty of anything, he's just a puppet in the hands of fate. The manager didn't know how to conduct himself correctly. He needed to punish him. Of course, he himself doesn't punish, but at least, someone else should punish him.

02:03:55 Another scenario is when a manager allows drinking at his business, debauchery, lack of censorship, etc. striptease, when all of this is allowed at work, the manager gets 50% of the bad karma, and the same thing will happen. The people whom he protected in this regard will create a lot of problems for him.

02:04:16 Next (Reads a note). *If a person has only one true friend, does that speak to lack of good character traits?*

02:04:23 No, it doesn't indicate that. You understand what a true friend is. A true friend is already a whole lot. It doesn't mean that there's a lack of good character traits, a lack of good character traits stands for not having any real friends.

02:04:42 (Reads the note). Can you eat...go ahead, read what's written here, I can't make out the handwriting (?)...can you eat crab sticks?

02:04:57 What? Crab sticks? Thanks for the great question about business. (laughter in the hall).

02:05:11 (Reads a note). How can you achieve success in Internet marketing? What is Internet marketing to you? What does it mean to you? – For me, it means nothing. (Laughter in the hall). Can it be labour?

02:05:35 Of course it can be labour. Internet marketing signifies a good positioning of Mercury. IF you have a good positioning of Mercury, you relate to people with compassion, you can do this. However, if you are expressly aware that it will be used for lying to people, you lie to people, you're robbing them in advance, then what talk can there be of a good Mercury? Think about it. If it truly is the kind of marketing that brings benefit to people, act if there is some sort of use in it.

02:05:56 Some people disseminate, for example, some sort of knowledge, some Ayurvedic medicines, there's some sort of use in it, you can act in this direction, you can truly help people. However, if a person simply disseminates "the air from a soap bubble" and gets money for it (laughter), do you really think that it will give you some sort of success in life?

02:06:20 (Reads a note). *Please tell me, what if a husband relates to his parents with respect, but relates neutrally towards the parents of his wife? The wife is very anxious, and her parents want to have good relations with the husband, will the husband be respected and successful in business?*

02:06:40 Thank you for a good question. People who are linked to him through collaborative work will relate to him neutrally, they won't experience any emotion towards him. This is a very good question, the situation is very subtly noted here. You should know that, as per the Vedic tradition, a husband should relate to the parents of his wife better than towards his own parents because he can have good relations with his parents regardless (in and of itself, according to the Vedas).

02:07:16 But there won't be good relations with the parents of his wife in and of itself, because they feel jealousy towards the husband on account of his wife (their daughter). Jealousy is a natural emotion for people who are attached to someone. Therefore, you need to try and relate better to the parents of your wife than to your own, and then there will be success in business. Then people who relate to you negatively (they are inclined to relate to you negatively), will love you. Then success in business is guaranteed. You need to overcome this weakness in your heart and force yourself to relate well to the parents of your wife. Although you don't want to, nothing can be done about it. Such is life.

02:07:56 (Reads a note). You've become my long distance friend – And you've become my long distance friend (laughter). What you're teaching us has always been close to my heart, but life is materialistic and always brings adjustments. But nevertheless, thank you very much for being here.

02:08:11 When you say it brings adjustments, that signifies, a lack of strength. Strength is attained through the aid of ascetic practices. Undertake ascetic practices, life won't bring adjustments, you'll be capable of achieving what you want to, even, regardless of the obstacles that come from polluted people who surround us in the world. If a person is strong, no one will interfere with the achievement of his goal, a weak person...adjustments will always come into his life.

02:08:37 (Reads a note). If a subtle body comes to your house after death...Who's subtle body? (Laughter in the hall). The church recommends sealing up the earth on the grave of the deceased.

02:08:56 A subtle body doesn't enter a house, but a person in a subtle body. You should know this, for starters (laughter). (Continues to read the note). What's the effect of it, that is, does it materially impact the Soul?

02:09:13 Sealing the earth of the grave means, its as if you formally break all ties. Do you understand what we're talking about here or not? A person can't come and visit you without your desiring it. But the Vedas say that you need to do something else: you need to give him happiness. You need to cook food with love towards God, sanctify the food and place it before his photograph. He'll receive happiness from you and he won't need anything else, he won't come anymore, he'll do something else.

02:09:46 Next. (Reads note). *After listening your lectures, I began to look at things differently...and so forth (that's all good, where's the question), a thirst for knowledge emerged (yes, that's all good)- Very good! I haven't found a question yet! (Laughter in the hall). I haven't found a question. Its all good.*

02:10:13 (Reads a note). Why is the Jewish race the leader in business? (laughter in the hall).

02:10:23 Masons as well, masons. Its not just Jews, its Masons as well. Its America and Russia as well and so forth. You should know that national specificities are very greatly reflected in a person's life. Each nation has its own unique inclinations. So, for example, Eastern nationalities, such as Dagestanis, Georgians are warriors by nature, the same goes for Afghanis. America sent all of its forces to conquer a small group, a 100 person Afghan army (laughter). Why? It's a very serious problem – 100 Afghanis, because they're warriors from childhood. They constantly fight, because they're warriors from childhood.

02:11:20 I know of a story when...military commanders will understand this...and one of them, during the Second World War, took 100 people from such a nation, into a group of capturing forces. They weren't very educated, but they were warriors by nature. And he asked them: "Are you ready to jump out of a plane and land on enemy territory?" Half of them took a step forward, the rest stayed in place. He thought: "Well-well, they're supposed to be warriors by nature, why don't they want to?" The commander of this division also took a step forward. And then he asked the commander: "But why don't they want to jump?" Their leader said: "You know, they have some doubts because they don't know, from which height."

02:12:19 He said: "What do you mean from which height, usually people jump from a height of 1000 metres". They conferred, then a few more people came forward (laughs). Only then they found out that you need to jump with a parachute. (Laughter in the hall). They didn't know what that is. (Laughter). That signifies warriors. They were in doubt – 1000 metres, it seems not too high, you can jump. That signifies warriors.

02:12:46 In the exact same way there are some national specificities that give a person the ability to be businessmen or something else, but these are just national specificities. However, many people think that Jews conquered the entire world (laughter). This is silliness. Just silliness and that's it. Each nation has its own specificities, it leads in one or the other area, you just need to look into it.

02:13:20 (Pause. Reads the note to himself). Here it talks about another astrologer in comparison to my principles. I don't reply to such notes because its politics.

02:13:29 Western Avestic astrology, naturally, differs from Vedic astrology. In Western astrology, there's a greater examination of psychology. In Eastern, in Indian astrology, in Vedic astrology there's more examination of the technique for making predictions, and depth of study namely in relation to the future.

02:13:56 (Reads a note). Is it true that in the case of ineffective treatment....this is a concrete question, you need to ask it individually, what does it have to do with...? All of this is nonsense.

02:14:19 (Pause. Reads a note). *I don't understand the connection with the topic "Success in Business", business is nevertheless the earning of money and Vedic teachings (indistinguishable) selflessness and wishing of happiness to everyone. I didn't understand the connection – Vedic teachings about selflessness and wishing everyone happiness. Yes, I understand success in labour, but business and virtue are two incompatible concepts. He-llo. (Laughter in the hall). How can there be a saintly business man and a businessman saint- Yes, your colleague was right who didn't ended up not giving a lecture to the American businessmen. What don't I get here?*

02:15:02 Сейчас объясню. Это хороший вопрос, на самом деле. Смотрите. Есть люди, которые по своей судьбе просто имеют возможность с прошлых жизней иметь деньги. Они получили эту возможность просто по гороскопу, уже они совершали в прошлом благочестивые поступки, у них хорошее Солнце, хороший Марс, у них все есть. На них посмотришь – у них есть деньги, у них могут быть деньги и должны быть деньги.

02:15:02 I'll explain it to you right now. Its actually a good question. Look. There are people who, as per their fate, just have the ability from past lives to have money. They received this ability simply as per their horoscope, they already undertook virtuous actions in the past, they have a good Sun, a good Mars, they have everything. They have, now look – they have money, they could have money and should have money.

02:15:30 However, the Vedic understanding of business doesn't signify just spending what you have, it stands for accumulating what you don't have. A person who has virtue from a past life will engage in business; just by knowing the laws of business, he'll gather money around him. But only a person who (and moreover, in order to once again have means for subsistence in the next life), is capable of acting correctly and directs these finances towards goodness will be able to hold on to his finances.

02:16:11 Therefore, selflessness has a strong link to business. First of all, without selflessness you don't..(if in a past life you didn't carry out virtuous deeds) you can't have money around you. You can try to reel money for yourself, but in the next life, you'll be born a pauper. However many people you robbed, didn't give them the opportunity to have money (reeling in money means taking it by force), however many people you left without money, that's how many people will leave you without money in the next life. It stands for business that doesn't leave you "with a shirt on your back" when all's said and done.

02:16:47 So right now, people totally don't understand what business is. They think that business is the ability to take, to reel money in for yourself. Well fine, you learnt how to do it, what's the guarantee that in life, and even more so, in the next life, the stores of your force of virtue won't

be used up, and you, when all's said and done, won't remain "without a shirt on your back"? Fate will just up and break down all of your options.

02:17:08 In Alma-Aty, one woman came up to me and asked: "I have two post-secondary degrees in business. (It just so happened that I was giving a lecture on charity). I have everything that's needed in order to become a successful businessman. I borrowed a huge sum of money and lost it all. Why did this happen in my life? I can't repay my loan, I'm now just a zombie." She said: "I'm not alive, because I can't pursue my vocation. No matter how much I work, I'll have to repay the money that I owe my whole life. Where's my mistake? I at least want to know that."

02:17:51 The answer was very simple. A person should know how much virtue he has, and in accordance with this knowledge, borrow money. He can have a lot of knowledge about what business is, but if he has little virtue, he won't be able to hold on to the money, he'll lose it all. He'll either be cheated, or the business...it'll turn out that some law will be enacted and he'll lose everything.

02:18:23 Therefore, a person should first understand how much virtue he has. He should study his character traits in order to understand how much money he can hold on to. And then he can already manipulate them. Do you really think that if you don't have the force to hold on to money, that you can hold on to them for long? Virtue is the force that maintains finances.

02:18:44 Selflessness stands for good relationships. Selflessness stands for the ability to close deals. Selflessness stands for a person's attractiveness. Selflessness signifies that everyone will have good relations with him. However, it's true that a person lives for money. It's a businessman's duty to live for money, he wants to earn money. But that doesn't stand for self-interest.

02:19:08 One person wants to earn money for himself, that signifies – business for himself. Another person wants to earn money for some sort of serious goal. The person who wants to earn money for himself isn't a businessman. It's just a ruse, he can't be serious. He can't attract any sum of money, it will all fly away from him.

02:19:29 A person who earns money for some serious goal is a true businessman. He can have a lot of money. Why? Because people will always understand him. He should at least just live in the name of some goal, make his subordinates happy. That's also not a bad goal, if he doesn't have a higher one. This stands for a true businessman. Selflessness signifies a correctly set goal in the given case and not that you're inclined to end up "without a shirt on your back."

02:19:50 Of course a businessman is inclined to take money and somehow increase their amount, but it's not done on account of the force of self-interest, but on account of a desire to achieve your goal. Please understand this idea, whoever hasn't understood up till now. Otherwise, there won't be any way for you to seriously understand this topic.

02:20:21 *(Reads a note) Can a woman become a good manager and achieve success in business and collaboration.*

02:20:26 Of course she can. Only in the case that she listens to her husband. Because a woman takes managerial strength from her husband. For some time she can manage by herself, yes. She can have the qualities of a manager, there's no doubt about it, she can lead people, but if, at the same time, she isn't gentle and humble with her husband, then in that case, what will happen?

02:20:52 The moment when fate puts pressure on her she (snaps his fingers)...and falls apart. Why? Because the husband, by nature, is responsible for a family's external activity. Male energy is responsible for external activity, female for internal activity. A woman can be a manager, but alongside this, she should seek protection from her husband. If she has this protection, she can be in command of everyone, no problem. In a difficult moment strength automatically arises from the husband. That's it.

02:21:21 (A question is sounded from the hall). What didn't you understand? If there's no husband, then the teacher, the father, some friend, someone else, it doesn't matter. Some man should be higher, he should give advice, then a force will come from him protecting the woman in a difficult moment. If there's no such force, then she's on the wire. While her karma is good, she can be a manager, then she'll be knocked down and she'll have nowhere to get help from.

02:21:50 (Reads a note). *Lottery winnings – are they a gift from fate or a test?* They're a little of both. You should know that a person only wins from the lottery what he earned in his past lives. Its impossible to win what you didn't earn. Such is the design of fate, we can't do anything about it. It's a test because a person who receives easy money thinks that he can use them correctly. In reality, using easy money is really, really hard. They already seem easy and a person just invests them with little effort, he doesn't take too much care with them, he doesn't worry too much over them. As such, it's a big test.

02:22:32 (Question from the hall). *Please tell me, the savings that were lost, of citizens who were in the territory of the former Soviet Union, honestly earned money. How to explain it?*

02:22:40 Honestly earned money was lost. How to explain it? That means that in a past life the person himself stole something. From the hall: "Millions of people stole?" Millions of people, yes, could have stolen in their past lives. Do you understand how karma comes into our lives? Right now, everything's fine, right? We don't work off a great deal of karma at this time. However, when the planets are in a bad position, then time will cut at everyone right away. It won't cut one person alone. For example, what's war? A million, thousands of people perish – it signifies that the time has come for the entire world to suffer.

02:23:21 Right now, perhaps, the time will come for someone to suffer. However, in peoples' lives, global suffering is also inescapable. In the exact same way, the time comes, universal devaluation comes into force and people lose money en masse. But, the Vedas say that a virtuous person neither suffers in war, nor during a devaluation. And we know that people can miraculously be saved from bombings. Even if a plane crashes, one person can survive (from a great height). How does that take place? No one can understand.

02:23:50 But that signifies fate, virtue. Time forces us to suffer en masse, that means that in a past life we committed bad deeds. In this life we can be earning money through honest labour but in a past life, we could have done some nonsense, and for that, we're suffering.

02:24:07 (Reads a note). Could one and the same person, who's not a friend, give advice in one area and take advice in another area?

02:24:16 He could out of a sense of duty, he could do it out of a business-related necessity. However, he shouldn't think that this activity will save his business. His business will only be saved by close relationships. I said: there are three types of relationships. So, according to the Vedas, there exist three types of relationships that save a person. Other relationships simply maintain him but at a difficult moment, they don't help.

02:24:49 (Reads a note). Competition arises where things are good and not where things bad.

02:24:53 That is, this is a statement. I can't comment. This statement stands counter to my entire lecture "competition arises where things are good."

02:25:05 (From the hall) Just explain, I can't understand, if competition arises where things are good, that is, people are already living in benevolence, that is, bad people are attracted to them. They see that these people are receiving satisfaction and want to have the same thing. They, in effect, start to interfere with them.

02:25:22 Of course they're attracted. Moths also fly and die near light. This is what our whole life is founded on. Everything you're saying is correct. However, it doesn't mean that IT will give the businessman happiness. Of course people want money, they'll be attracted to wherever there's money. Money stands for virtue. A person can engage people in labour, he can use the fact that he has means for subsistence, he can use the fact that he's able to compete.

02:25:51 But that doesn't mean that he's capable of staying afloat for long. We're talking namely about this. He stays afloat when he has the power. Power lies in what we've talked about right now. There's no power in competition. If you think that when a lot of people around you stab you in the back, that there's power in this, there's no power in this. Power is in defense from these knives. Virtuousness protects a person from a knife in the back. Competition stands for a knife. It doesn't stand for you being patted on the head. Competition signifies the ability for degeneration, a fall from grace, it signifies that everything will be bad, perhaps.

02:26:34 Competition doesn't mean something good, it's a little war. Bang-bang- its as if it flew by you, but in reality, it almost hit the mark. Competition stands for enmity. You should understand this. And enmity doesn't give you happiness. It exists, that's a fact. Of course, where there's lots of money, there's more competition – that's also a fact. But that doesn't stand for it truly being something good. Virtue protects you.

02:27:00 If an army has strength, naturally, around it there will be some sort of politics, disorder and so forth, but that doesn't mean that it'll save it. What will save it? The unity of the soldiers, their faith in the justice of what they're doing, that is, their virtue will save them.

02:27:19 The same goes for a company's activity. What makes a company fall apart more than anything? Problems within the company. Arguments, unpleasantness, "I don't want to do anything for this person", formal fulfillment of your duties. That's it. There are no normal relationships, internal disputes ruin everything- that signifies that the manager lacks the virtue to maintain it. Disputes begin and gradually, everything's ruined, the good employees leave, after gaining some sort of professional experience, its impossible to develop personnel. That means that the manager lacks virtue. Competition doesn't help here, it only interferes. Its there, but it doesn't help, at this moment.

02:28:08 (*Reads a note*). *What does it mean if in your business, sales are going badly, you can help others with sales, but in your business, nothing's working out?*

02:28:40 That means that you haven't picked the correct sphere of activity. A person, knowing his unique qualities, shouldn't engage in his own business. He should become a business consultant or an assistant, a leader who helps everyone to undertake business. He shouldn't engage in his own business in this case; he will achieve success. And it also stands for which planets are positioned well – you need to understand this.

02:29:02 Some people want to manage a business, but he needs to be an advisor. He needs to, for example, be a jurist, but he wants to become a barrister, and so forth. You need to figure out what kind of nature you have, in which area you can do something for others. If she can do something for others, she goes somewhere and business is going on everywhere. This is what she can do and she should undertake her business in this area.

02:29:24 (*Reads a note*) *If a husband constantly preaches to all of his family members (and he should do this – O.G.) and relates to them with irony (but this is already bad – O.G.), is it possible for him to have success in business?*

02:29:39 Its possible if the wife desires it. If the wife will listen to and help her husband, and not think: "eh-eh, (laughter), relate to it ironically, well, that's it, his business is going kaput". It's the same as looking at two badgers sitting on one branch, one is chewing on the branch, the other is laughing and saying: "you're going to fall off now". You'll have to fall off together. "In his business" – in OUR business. There will be success if the wife, regardless of her husband's faults, will try to fulfill her duties correctly, then there will be success in his business. You need to think about yourself first and foremost.

02:30:20 (*Reads a note*) *Right now the science of feng shui is really widespread. What do you think about it?*

02:30:29 The science of feng-shui has a lot in common with Vedic knowledge. In the Vedas, there exists this knowledge called Vastu Shastra, its practically the same thing. Only its interpreted a little differently. Its very important to know in business, but I can't give you a seminar on Vastu Shastra right now, it will take too much time, it's a whole big body of knowledge.

02:30:53 (Reads a note) *What can you say about a family business, or business among relatives, to be more exact. And if deceit arises, then what to do- stop the business or destroy the family? Trust has been lost. Or should the business still be continued?*

02:31:14 You know, this is a very complicated question First of all, you should know that business is only possible between family members who are directly related. That is, father and son, daughter and mother, husband and so forth. If you go and work with an indirect relation, then know that in this collaboration you should be very cautious, and never loan them money, never take a loan from them and so forth. Here you need to have, to a certain degree, formal relations, because if its not purely your family, but the family of your relatives, then here, relations between relatives could be spoiled when business relations begin.

02:32:02 Such is always the case. If you give your relative a loan, know that your relations with him have been spoiled. Or he'll return the loan. What's meant here is a large amount. That is, you can't pay back the amount right away, but he thinks that this is my relative, naturally he'll pay me back right away. You think that this is my relative, he can wait. As a result, your relationship is destroyed.

02:32:25 This happens naturally in your heart, therefore, the Vedas say there's no need to give relatives loans and borrow large amounts from them. This signifies an immediate breakdown of the family, relationships between relatives, enmity. But if you engage in business with relatives (husband, wife, son, father, daughter and so forth), that is completely okay. That is, according to Vedic knowledge, you can involve your close relatives in business only in the case of their truly being close.

02:32:57 Close relatives are those who fulfill their duties as relatives. If a son conducts himself like a son, the wife conducts herself like a wife, the husband conducts himself like a husband, then you can involve them in business, and they will help a great deal. If the son doesn't want to listen, the daughter conducts herself immorally, the wife isn't a wife, and the husband doesn't conduct himself like a husband, then they will become enemies in business. You need to understand these things. You need to see if there are truly relative relations, if everyone is fulfilling their duties, only in this case can you involve them in business. If there aren't such firm relations, then let them keep away from the business, otherwise they'll just ruin the business. There won't be any chances of holding on to everything.

02:33:42 (Reads a note) *Can you take money for teaching?*

02:33:45 You can. In this case, its your vocation. You can take money from teaching, if you earn money for subsistence from this. What else can you do? You need to take money for teaching. However, according to Vedic knowledge, a person should pass down spiritual knowledge, or pure knowledge, without self-interest. And in this case, people should give donations. **For example, in my case, I just have the ability to earn money by some other means, and therefore, I'm not in need of money from those whom I give knowledge to. This is the best option. The best is to simply give knowledge without self-interest.**

02:34:30 But if there isn't such a possibility, you'll have to take money. Right now not everyone is prepared to just donate. If you live without donations, you can end up without a shirt on your back. Therefore, in some cases, you'll need to take money from teaching. However, you shouldn't think that this is business. If you teach someone something pure, you can have some amount of money, but don't count on having a lot of money.

02:34:53 **The Vedas say that a person who is a teacher, he makes a living on it, shouldn't count on a large amount of finances, otherwise, he'll exchange money for knowledge.** And when a person doesn't count on a large amount of finances when giving people knowledge, the phenomenon lies in the fact that these finances will come to him in and of themselves. Moreover, not from him giving lectures, people will just give it to him, the money. They will finance him, donate to him and so forth. Know that this exists.

02:35:22 Don't think that you'll get rich from it, that you'll reel money in from people by giving them knowledge. Of course, you need to have your labour compensated. But if you want a lot of money for giving people knowledge, it won't bring happiness. In this case, knowledge is impossible to pass down. Knowledge is a selfless thing. Knowledge stands for happiness, happiness stands for selflessness. If a person thinks that he can give knowledge, and at the same time, think about money constantly, where then is his selflessness?

02:35:53 (Reads a note) *How to correctly form relationships with your parents if its really hard for you to be around them but limited contact with them offends them?*

02:36:08 You should know that we nevertheless need to stay apart from our parents in this case, but care for them a great deal. Care for them a great deal and keep your distance. In this case, everything will be fine. Staying apart – in this case won't distress them because you're still close. You need to do this. But a real family stands for the ability to live near your parents. This points to good family karma.

02:36:37 (Reads a note). *Can a Doctor earn a living as a Doctor?*

02:36:47 Of course he can. What else can he do?

02:36:55 (Continues to read the note). *Can a Doctor refuse to help a patient?*

02:36:58 According to Vedic knowledge, a Doctor is bound to figure out whether or not to decline to help a patient or not. In some cases he should always decline to help a patient. This concerns those cases when a patient isn't worthy of being healthy. According to Vedic knowledge, a person who doesn't want to change his life and wants to receive good health just for money, he doesn't want to work on himself, this person isn't worthy of being healthy, and he can only be given urgent medical assistance if his life is endangered. In all other cases – planned treatment, you need to advise him to approach someone else.

02:37:34 A person who attempts to help someone who doesn't want to change anything in his life and attempts to just use some method, this person takes the good karma of the doctor and uses it. But in this case, like a parasite. He's a parasite around the Doctor's neck. And the Doctor

should turn away such a patient. Even if he takes the Doctor's good karma, it won't help him, but will only bring him harm.

02:38:03 In the exact same way as a weight lifter who lifts weights and is motivated by fame. He injures his spine. And he finds medicine that heals his spine. He gets better, this weight lifter, but since he is motivated by fame, he picks up a large weight, and the medicine handles the weight, however, the weightlifter, nevertheless, injures his spine. Do you know why? Because he has the inclination to take more weights in hand than he can handle. His desire for fame is greater than his strength. Therefore, he injures himself regardless, even if he has very strong medicine. No matter how strong the medicine is, he's fated to injure himself regardless.

02:38:42 The same goes for a patient who lives in sin and incorrectly relates to his life, he has also earned the right to be ill. No matter how good the medicine is that he uses, nevertheless, he'll live even worse on the medicine, and the result will be that he receives his illness, but at the same time, he no longer will be able to use the medicine. Is the system clear? But, of course, this is going off topic. Please excuse me.

02:39:11 Well, that's it, there are a lot of questions here, the formation of sand, stones...that's it, I sense that there are no more questions related to business. So the final little (reads a note) *If my son is my friend, is that enough?*

02:39:25 No, that's not enough. You need to have a friend apart from your relatives.

02:39:30 (Reads a note). *Big businessmen very often have bad relationships with their wives.*

02:39:35 What you're saying is right. I'm not even talking about the fact that right now, there are a lot of businessmen who act repulsively. They act totally amorally, they make use of other people's money, rob them and so forth. Don't think that this means that in this lies success in business. They just had good, virtuous karma in the past, right now, they're burning it off. Don't think that they will stay afloat for long. These people are simply burning up their lives. And their fate will be future suffering. I'm not talking about this business, not about the burning up of a life that's going downhill, I'm talking about how to climb up the hill. Do you understand the difference between the one and the other? The majority of people go downhill. They have virtue, they are capable of having money. When the time comes, they'll suffer a great deal. That's already their problem, they themselves wanted it. That's it. Let's wish everyone happiness....I wish everyone happiness....